



SOLUTIONS CATALOG

www.printing.org/qcproducts



Value of Quality and Process Controls

Customers demand high-quality print jobs without variations or defects. Specifications, measurements, and controls must be established in every department to ensure predictable, reliable printing and a quality finished product.

Quality and process controls facilitate the superior and consistent results you expect and that your customers demand.

Efficiency—printing consistently throughout the run, which results in overall waste reduction

Repeatability—creating standards that provide the customer with consistent quality printing every time

Objectivity - determining ways to measure quality and determine consistency

Communication—establishing and quantifying customer expectations using a standard that both the printer and the end-user can understand

Education—helping printers and customers identify proper conditions for viewing, their sensitivity to color, and good color quality

Troubleshooting—identifying mechanical conditions that may be preventing consistent printing

Productivity—through faster makereadies, less rework, increased stability, and improved color reproduction

Place order one of four ways:



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By Phone 800-910-4283 (within the U.S.) 412-259-1770 (all other countries) The call center and customer service is available between the hours of 8:30 a.m. and 5:00 p.m. EST., M-F. Please have item numbers and credit card information ready.



By Fax 412-741-2311

By Mail



Complete the order form (download from www.printing.org/store) and mail with payment (including shipping and handling charges) to: Printing Industries Orders, 200 Deer Run Road, Sewickley, PA 15143.

Printing Industries of America is the birthplace of many quality and process control inventions, and we continue to develop new products every day. All items we sell are manufactured to the strictest quality standards, tested by our research department, and used regularly by Printing Industries of America consultants and scientists to help printers assess and refine processes, achieve consistency, and improve productivity.

Most of our products are available in digital format and are Mac and Windows compatible; film-based versions may also be available by special order.

Your Guide to Quality and Process Control Solutions

Not only does this catalog serve as a comprehensive inventory of our products, but it also contains helpful information about the different uses of quality and process controls. To make things even easier, refer to your job type in the chart below to see a complete listing of the Printing Industries of America quality and process controls that you'll find most useful. You'll notice that each job type has an icon next to it—look for your corresponding icon throughout the catalog to find detailed product information on the quality and process controls that are the best fit for your role in the industry.

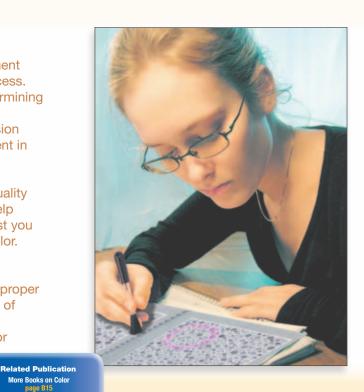
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Quality Control Devices evices

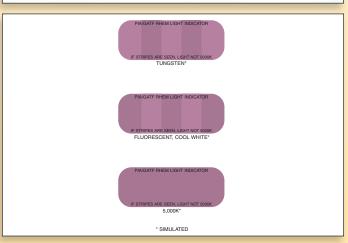
Visual References for Color Standards

In this highly visual industry, color is a critical element throughout the design, prepress, and printing process. Establishing proper color viewing conditions, determining color tolerances and expectations of customers, identifying color gamuts, and recognizing color vision deficiencies are all important practices to implement in your plant and with clients.

Printing Industries of America offers a variety of quality control devices—visual reference tools that can help you conform to industry standards as well as assist you in developing in-house and client standards for color. This line of products is especially beneficial for maintaining positive customer relations. Use QC devices to ensure that proofs are approved under proper lighting conditions, confirm the color expectations of clients so that each job is produced to their liking, reduce the number of approval steps and waste for your company, and much more.







Printing Industries RHEM Light Indicator

The Printing Industries RHEM Light Indicator is a tool for the visual control of color viewing. This adhesive patch can be attached to the border of color proofs, copy, reproductions, or the press sheet. The Light Indicator uses metamerism to "change color" and alert the viewer if the light source is not 5000 K, the graphic arts lighting standard.

Under a 5000 K standard light source, stripes do not appear. Stripes appear when the RHEM Light Indicator is viewed under nonstandard light sources, such as incandescent and fluorescent light (see simulation).

RHEM Light Indicators are sold in books of 50 stickers. Each patch measures 2.0×0.75-in. (51×19 mm).

Item No. R8365D \$50 Member; \$70 Non Member If ordering 10 or more, call 412-259-1786 for bulk rates.

Related Publication books appropriate for print sales and print buying pages 85















Printing Industries QC Photos

The QC photograph collection is designed to test the limits of process-color printing reproduction with challenging images that hover over the boundaries of reproducible color. These images can be used to check for consistency in proofing and printing systems and help identify gamut mapping in offset printing processes, digital proofing devices, or digital presses. The photographs included focus on seven distinct color and tonal attributes: memory colors, high-key, low-key, portraits, neutral grays, skin tones, and color gamut. Each photograph is available in three media types: 35-mm slides, 5×7-in. glossy prints, and TIFF files (both RGB and CMYK).

Each set includes:

Seven photos User's guide

Images on CD
Item No. 7125PD
\$200 Member; \$270 Non Member

35-mm Photographic Slides Item No. 7125PS \$200 Member; \$270 Non Member

5×7-in. Photographic Prints Item No. 7125PP \$200 Member; \$270 Non Member







Printing Industries Color Communicator

The Printing Industries Color Communicator is a design and prepress color-viewing tool that takes the guesswork out of color translation. It enables you to quickly specify a color in terms of dot area values on a printing surface. Easier and faster to use than a color chart, the Color Communicator gives a more reliable depiction of a color than you could expect to get from a color monitor. The Color Communicator consists of four process color wedges that have a tonal scale ranging from 0–100% dot area in 10% increments. It can be used to see variations in lightness or hue of a particular color, to determine what color will be generated from a set of halftone dots, to match colors, or to observe what effect different substrates have on color.

State No. 7030 \$25 Member; \$35 Non MemberCall 412-259-1786 for bulk rates.

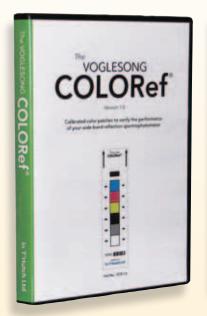














Vogelsong COLORef

Voglesong COLORef provides a Color CRM (certified reference material) for verifying the characteristics and performance of all color measurement instruments. The 2010 version 1.0 has C, M, Y, K, white, and 50% gray patches with the durability and color precision of ceramic tiles. Data sets are provided in full spectral values, CIE L*a*b*c*h*, and Status T and E densities. Measuring the Color CRM should yield similar results when compared to the measurements provided. If not, the device needs attention! It may be providing inaccurate information about your color processes!

Item No. R8335 \$300 Member; \$400 Non Member













Pilot Color Tolerance Exercise

Proper understanding of color tolerances is important in the graphic arts. By using the Pilot Color Tolerance Exercise, your company can determine in-house and customer tolerances for color acceptability. Using this exercise, you can determine a customer's tolerance and quote their job more effectively; how long it takes certain color devices to drift beyond established tolerances; and whether the quality and repeatability of color measurement devices, scanners, monitors, and output devices falls within acceptable tolerance standards.

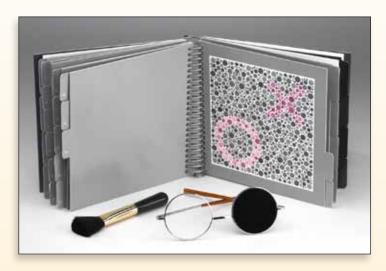
The kit includes six strips of color patches, instructions for administering the exercise, and an easy-to-follow guide that provides a numerical tolerance.

Item No. 7020 \$100 Member; \$135 Non Member









HRR Pseudoisochromatic Test

The HRR (Hardy, Rand, and Rittler) Pseudoisochromatic Test is a well-respected test for color vision deficiency ("color blindness") preferred by optometric physicians and used in several industries. The HRR was developed to serve as a screening test to separate those with defective color vision from those with normal color vision; as a qualitative diagnostic test to classify the type of color defect (protan or deutan/tritan or tetartan); and as a quantitative test to indicate the degree of any defective color vision (mild, medium, or strong).

The HRR test includes a series of 24 plates, a brush for tracing shapes, instructions for proper testing, and scoring details that determine the type of vision defect.

Item No. R8310

\$219 Member; \$295 Non Member











Farnsworth-Munsell 100 Hue Test

The Farnsworth-Munsell 100 Hue Test examines hue discrimination ability and is intended for use in vocational and diagnostic applications. The FM 100 Hue Test uses four trays with 85 color chips (caps) of varying hue and asks the viewer to arrange them in order. This test has been shown to be useful in classifying those with normal color vision into above-average, average, and poor hue discrimination.

The FM 100 Hue Test Software allows for user-friendly scoring in multiple languages; graphs and charts provide at-a-glance determination of your color vision capability. For more in-depth analysis, the software includes a database for storage of everyone's visual color assessment capability.

Item No. R8316

\$725 Member; \$970 Non Member

Munsell ColorCheckers

Munsell ColorCheckers provide photographers with an objective standard to compare, measure, and analyze differences in color reproduction of any color rendition system, thereby avoiding costly mistakes. Most color management profiling applications accept a scanned or photographed image of a ColorChecker to create an ICC profile. Each ColorChecker contains a checkerboard array of scientifically prepared squares in a wide range of colors, including memory colors like flesh tones, foliage, and blue sky. Not only are the squares the same color as their counterparts, but they also reflect light the same way in all parts of the visible spectrum. Because of this unique feature, ColorCheckers can be used to match colors and set white balance under any illumination and with any color reproduction process.

ColorCheckers are available in three formats.

The original 8.5×11-in. ColorChecker contains 24 color squares; the 3.25×2.25-in.

ColorChecker Mini contains the same number of color squares and is ideal for the photographer who wishes to have a less obtrusive chart in the image area.

The ColorChecker Digital is specifically designed to meet the needs of digital photography. It contains 140 patches that expand the color gamut and allow you to create profiles that capture the full capabilities of your digital camera or scanner. This 8.5×11-in. target includes the 24 original ColorChecker colors; 14 flesh tone reference colors for greater accuracy and consistency; and a 17-step gray scale for control of camera balance and neutrality regardless of light source.

Place orders one of four ways: Common applications for all Munsell ColorCheckers:

Digital photography: check images, output, monitors **Traditional photography:** check films, lights, filters, and paper

Graphic arts: check any printing or proofing process **Digital imaging:** check scanners, monitors, and proofing devices

Cinematography: check cameras, monitors, lights, and film

Related Publication

Digital Photography for Print

page B14



ColorChecker
Item No. R8318
\$74 Member; \$100 Non Member





ColorChecker Mini Item No. R8319 \$59 Member; \$80 Non Member





ColorChecker Digital
Item No. R8317
\$295 Member; \$395 Non Member
www.printing.org/store



SOUTH Problem Solving & Solutions

Gain That Competitive Edge...

- Have your continuous improvement programs been flat over the past few years?
- Is your digital printing quality and performance where you want it to be?
- Are you ready to expand or streamline your operations?

Printing Industries of America Consulting Services can help you regain your competitive edge.

We can work with you to assess your overall printing facility or specific areas such as pressroom optimization, color management, or plant layout/design.

For more information on what our Consulting Services can do for your company, contact Karen Keller at kkeller@printing.org or call 1-800-910-4283 x711.



Training Solutions to Boost Your Performance

Why do profit leaders invest in training and education at twice the rate of the average company? Because it results in increased productivity, reduced costs, employee retention—and greater profits.

Printing Industries of America can design programs specifically for your company—meeting your needs and budget. It's a cost effective way to train new hires or enhance the performance of existing staff. The training is conducted whenever and wherever you choose.

For more information, contact Karen Keller at kkeller@printing.org or call 1-800-910-4283 x711.



On-Target Printing—Every Time—Starts Here

Proofs and plates must be made consistently in order to produce predictable print runs, from plate to plate, proof to proof, and, ultimately, job to job. Process control targets can be used to diagnose, calibrate, and monitor imaging systems in proofing, platemaking, and digital printing by measuring. These devices measure exposure, resolution, and directional effects and use minimal space in the margins of the plate or proof.





Printing Industries Proof Comparator

Proofs are an essential part of the printing process, as they are used to show customers what to expect from the final printed piece in terms of color reproduction. The Printing Industries Proof Comparator is an ideal tool for evaluating the accuracy and consistency of proofs, and it can also be used on the press sheet to provide a way to validate proof-to-press match. With the Proof Comparator, you can calibrate and control device reproduction characteristics such as directional effects and resolution. It can also be used to measure and evaluate press variables such as gray balance, solid ink density, dot gain, and print contrast. The Proof Comparator measures 1.25×9-in.

Includes: Proof comparator (EPS), User's guide (PDF)

Item No. R8445D \$200 Member; \$270 Non Member



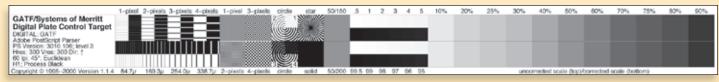












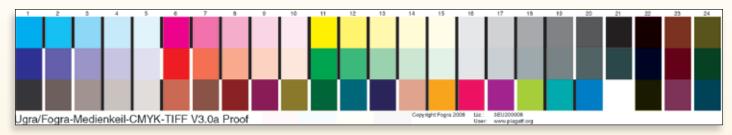
Printing Industries Plate Control Target

The Printing Industries Plate Control Target is a highly precise test image for diagnosing, calibrating, and monitoring the platemaking process. It can also be useful for digital proofing and digital printing systems. By identifying non-uniform imaging, the Plate Control Target helps you improve consistency in the exposure of printing plates and other materials. In addition to exposure, it also allows you to measure pixel resolution, directional effects, minimum/maximum dot, and other reproduction characteristics. The Plate Control Target measures 6.5×0.65-in.

Elements: Information panel, Star targets, Line panels, Checkered panels, Fine dot patches, Halftone wedge **Includes:** Plate control target (EPS), User's guide (PDF)

Item No. 7120D \$250 Member; \$335 Non Member





Ugra/Fogra Media Wedge CMYK

The Ugra/Fogra Media Wedge consists of 72 patches, which are defined with area coverages of the process colors CMYK. Colorimetric aim values according to ISO 12647-2 are defined for each patch, according to the printing procedure and substrate. The Ugra/Fogra Media Wedge is recognized worldwide as a control tool for establishing a contract proof. This wedge is also integrated in many proofing systems and RIPs as a licensed component and can be used as a digital control tool in many workflows. This tool helps the user observe the effect of an image processed in the CMYK mode and other prepress work.

Includes: Ugra/Fogra Media Wedge CMYK (EPS), User's Guide (PDF)

Item No: R8404D

Special order item, allow 5-10 business days for delivery. Member: \$675, Non-member: \$900







Ugra Plate Control Target—Film

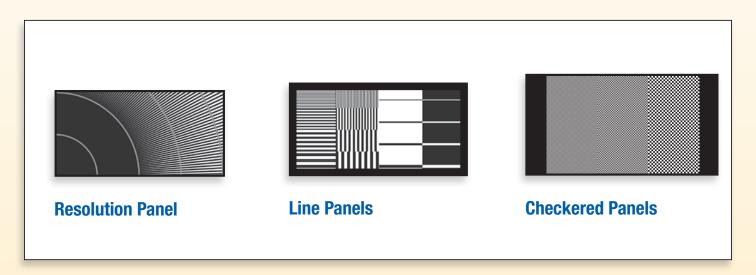
The Ugra Plate Control Target is a film target intended for controlling the analog platemaking process. It is also possible to use it for evaluating the analog proofing process and some printing diagnostics. This product was specifically designed to evaluate exposure, optimum resolution, gradation, and the rendering of halftone dots. The Ugra Plate Control Target measures 0.56×6.43-in. (14.28×163.5 mm).

Elements: Continuous-tone wedge, Halftone wedge (150 lpi), Line panels, Doubling/slur patches, Fine dot patches **Includes:** Plate control target (Film), Printed user's guide

Item No. 7080 \$155 Member; \$210 Non Member

Ugra/Fogra Process Control Targets

Digital imaging systems require suitable control aids in order to monitor output quality during daily production and to guarantee production standards. Ugra/Fogra products are vendor-neutral tools for process and quality control in printers, imagesetters, platesetters, and digital printing and proofing systems. Below is a list of the most common Ugra/Fogra process control elements. Note: not all elements appear on every target.



Information Panel

Contains license information and specific details that are interactively queried from the RIP.

Type Patch

Contains both a positive and negative background for the assessment of font rendition quality.

Resolution Panel

A visual reference target designed to estimate the device resolution (DPI); contains semicircular star panels.

Line Panels

Contain line elements that are oriented to the particular resolution setting of the output device.

Checkered Panels

Visual targets for recognizing dot gain, dot area, and tone value; used to optimize resolution and tonal values.

Doubling/Slur Patches

Indicate problems with intra-unit register (doubling) or a difference in cylinder surface speed (slur).

Fine Dot Patches

A series of dot patches for identifying highlight dropout or shadow fill-in.

Continuous-Tone Wedge

A gradation of density values that can be used to verify density and identify banding issues.

Halftone Wedge

Helps control exposure on the plate and has a neighboring zero-field for densitometry measurement.

Visual Reference Steps

Adjacent panels that should have a dot percentage of 50% and will blend with each other under linear conditions.

Color Control Patches

CMYK patches, RGB overprints, gray balance patches vs. K halftone, and critical color tones for measurement.

Register Patch

Will show if register deviations of one recording dot have a visible impact on low-resolution output systems.

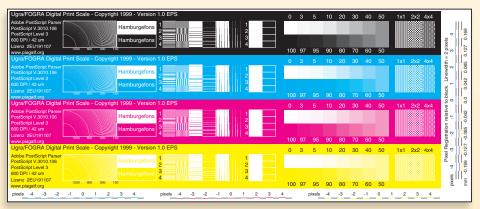


Ugra/Fogra Digital Plate Control Wedge

Computer-to-plate systems require suitable control aids in order to monitor output quality during daily production and guarantee production standards. Variables like digital data from various applications; RIP and output device parameters; plate and development conditions; and printing requirements make control of the workflow increasingly difficult. The Ugra/Fogra Digital Plate Control Wedge allows you to monitor and calibrate plate imaging systems. It measures 0.75×10-in.

Elements: Information panel, Resolution panel, Line panels, Checkered panels, Halftone wedge, Visual reference steps

Includes: Plate control wedge (EPS), User's guide (PDF) Item No. R8401D \$595 Member; \$795 Non Member



Related Publication
Handbook for Digital Printing
page 622

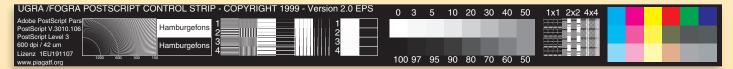
Ugra/Fogra Digital Print Scale

The Ugra/Fogra Digital Print Scale is a process control tool for digital printing. This test image consists of seven function groups and a register scale for each of the process colors. It can be processed and automatically adjusts to the resolution of output devices like PostScript-compatible printers and digital printing systems in order to measure and control them. The Digital Print Scale measures 3×7-in.

Elements: Information panel, Type patch, Resolution panel, Line panels, Checkered panels, Fine dot patches, Halftone wedge, Register patch

Includes: Digital print scale (EPS), User's guide (PDF) Item No. R8402D \$395 Member; \$530 Non Member





Ugra/Fogra PostScript Control Strip

The Ugra/Fogra PostScript Control Strip is a test image which consists of seven elements. It can be processed and/or output at the required resolution on PostScript-compatible printers and digital printing systems in order to characterize the condition of digital output devices. The Ugra/Fogra PostScript Control Strip measures 7.68×0.68-in.

Elements: Information panel, Type patch, Resolution panel, Line panels, Checkered panels, Fine dot patches, Halftone wedge, Color control patches

Includes: PostScript control strip (EPS), User's guide (PDF) Item No. R8403D \$395 Member; \$530 Non Member

Controlling Color "By the Numbers"

When color control bars are printed on the press sheet, an operator can continuously monitor ink densities and easily verify that the press is printing within prescribed tolerances—"by the numbers," so to speak. Color control bars allow for density readings in several ink zones and also contain patches that evaluate tone value increase TVI/dot gain, print contrast, gray balance, overprint trapping, doubling, and slur. Identifying these metrics enables press crews to continuously monitor press conditions and adjust ink key settings to correct for any variation as it occurs during the pressrun, resulting in more consistent color for the customer and less waste for the printer.



Anatomy of a Color Control Bar

Available in four-color, six-color, and eight-color versions, color control bars can be output at any screen ruling that your output device supports. Dual-tier bars contain two stacked 5mm color control bars, while single-tier color control bars include a standard 5mm bar as well as a narrow 3mm version for smaller margin/trim areas. For convenient use on different size presses, color control bars are provided in three widths, or they may be stepped for large-format presses. All color control bars come in EPS format, and a PDF reference guide of elements is also included with every color control bar.

Tint Patches

Screen tint patches of 25%, 50%, and 75% allow for dot measurement at different points on the tone reproduction curve; TVI/ dot gain and print contrast can also be calculated using / these patches.

Solid Patches

Solid patches of each ink color are used for measuring and monitoring solid ink densities. Solid ink densities should be run at the values prescribed by the appropriate specifications or standards.

3N Gray Patches

Three-color neutral (3N) gray patches (50% cyan, 40% magenta, 40% yellow) appear next to a 50% black screen tint for reference when evaluating gray balance. The CMY percentages are in accordance with GRACoL®* specifications.



A quick visual analysis of the Printing Industries Star Target easily reveals when too much dot gain is occurring or when a directional gain, such as slur or doubling, is present.

RGB Overprints

50 50N

75 75N 75

260 300

25N

Two-color solid overprints of red, green, and blue help evaluate and measure ink film trapping and show the maximum amount of ink laydown possible for the various combinations of process inks.

TAC Patches

Total area coverage (TAC) patches allow for measurement of the maximum ink density of CMYK overprints. A 300% TAC patch represents the highest allowable dot area coverage for a #5 coated sheet according to SWOP®* specifications.

*GRACoL® and SWOP® are registered trademarks of IDEAlliance.



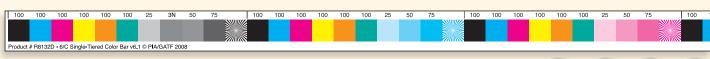
Printing Industries Four-Color Single-Tier Color Control Bar

Bar height: 5mm

Bar widths: 12.40-in., 24.80-in., 37.20-in.

Elements: Star targets, Tint patches, Solid patches, RGB overprints, 3N gray patches, TAC patch (300%), Paper patch

Item No. R8131D \$50 Member; \$70 Non Member



Printing Industries Six-Color Single-Tier Color Control Bar

Bar height: 5mm

Bar widths: 12.60-in., 25.20-in., 37.80-in.

Elements: Star targets, Tint patches, Solid patches, RGB overprints, 3N gray patches

Item No. R8132D \$50 Member; \$70 Non Member



Printing Industries Eight-Color Single-Tier Color Control Bar

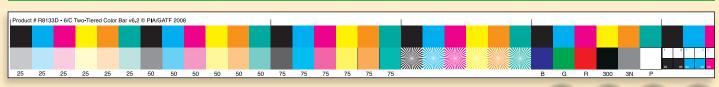
Bar height: 5mm

Bar widths: 12.80-in., 25.60-in., 38.40-in.

Elements: Star targets, Tint patches, Solid patches, 3N gray patches

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Item No. R8136D \$50 Member; \$70 Non Member



Printing Industries Six-Color Dual-Tier Color Control Bar

Bar height: 10mm

Bar widths: 12.60-in., 25.20-in., 37.80-in.

Elements: Star targets, Tint patches, Solid patches, RGB overprints, 3N gray patches, TAC patch (300%), Paper patch,

Fine dot patches

Item No. R8133D \$50 Member; \$70 Non Member



Printing Industries Eight-Color Dual-Tier Color Control Bar

Bar height: 5mm

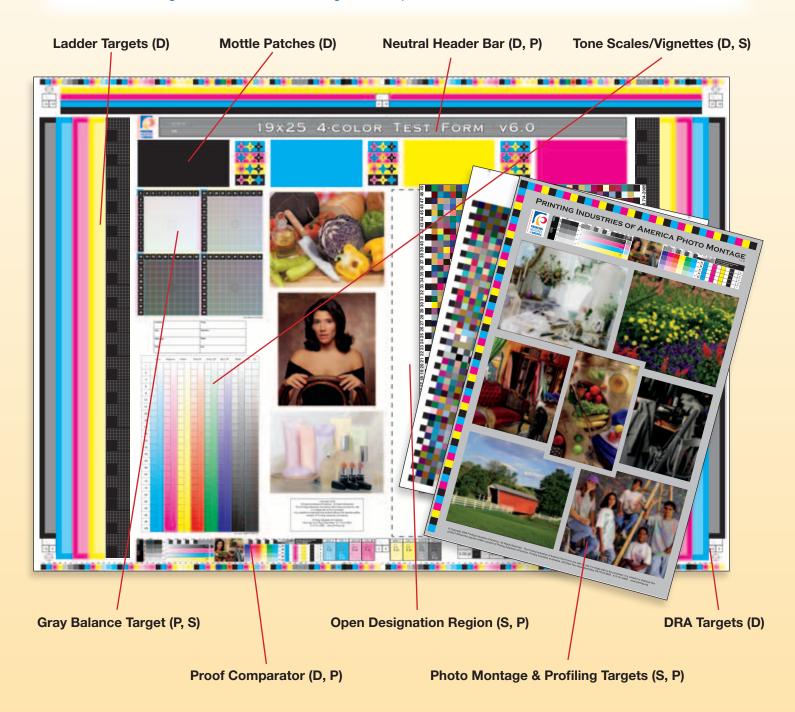
Bar widths: 12.40-in., 24.80-in., 37.20-in.

Elements: Star targets, Tint patches, Solid patches, RGB overprints, 3N gray patches, TAC patch (300%), Paper patch

Item No. R8137D \$50 Member; \$70 Non Member

Diagnostic Tools for Optimum Press Performance

The best way to diagnose a printing problem, control color conditions, and optimize press operation is to analyze press performance regularly. Printing Industries of America carries a variety of test forms to help. A test form is a comprehensive diagnostic and measurement tool designed to help the printer achieve quality color printing with less waste and reduced makeready time. Each test form is designed to allow prepress and press operators to control and manage the printing process while conforming to known standards and specifications. Because Printing Industries of America test forms are provided as digital files that incorporate several PostScript elements, they can also be used to diagnose and calibrate the imagesetter or platesetter.





Anatomy of a Test Form

Printing Industries of America test forms contain numerous quality control targets which can be used for several different purposes: diagnostics (D), standardization (S), and process control (P). Some targets can be used for more than one purpose. Look for the letter or letters next to the name of a test form element to see what category or categories it falls into.

Mottle Patches (D)

Ink mottle, a visual defect, is the non-uniformity of color or gloss in large areas of ink coverage. Mottle patches allow the viewer to examine patches sufficient enough in size to detect mottling when it occurs. Inconsistency or patterning in these color patches is undesirable.

Neutral Header Bar (D, P)

The header bar provides the form's name, but it is also a visual target for comparing a three-color neutral gray to a 50% black screen tint. The bar is split horizontally; when proper ink densities are run on the press, the upper and lower portions should appear neutral.

Ladder Targets (D)

Each ladder target contains a horizontal and vertical line pattern and a 100% solid area. If the targets show changes in density and uniformity from gripper to trailing edge, serious print problems such as slur, doubling, wash marks, and paper fan-out could be present in the printing system.

Tone Scales/Vignettes (D, S)

Tone scales are a series of tint patches of increasing percentage used to measure tone values from highlight through shadow. Each tone scale is accompanied by a vignette, which can be evaluated for signs of banding. Measurement data can be used to construct tone reproduction curves.

Photo Montage & Profiling Targets (S, P)

These color and reproduction control products provide the opportunity for comprehensive analysis of a printing system in terms of how closely it can match standards for photographic realism as well as color management targets for profiling presses.

Gray Balance Target (P, S)

This matrix of CMY overprints is a visual tool used to establish proper values for gray balance throughout the tone curve. The square that comes closest to matching the gray standard is identified as the most neutral square; gray balance values are then used to construct gray balance curves.

Open Designation Region (S, P)

The Open Designation Region, identified by a dashed rectangle, is designed for the placement of a color management target, Printing Industries of America Photo Montage, or any other target such as the IDEAlliance P2P25X® (for G7® implementation), ISO images, or your custom images.

Proof Comparator (D, P)

A multi-element target that is used as a standalone target with digital proofing systems for process control and troubleshooting.

DRA Targets (D)

Digital Register Analysis (DRA) is a process which quantifies unit-to-unit sheet motion during the printing process. Each DRA target includes uniquely identifiable markers printed by successive units from which even the slightest unit-to-unit movement can be detected and measured.

Test Forms Test Forms



Printing Industries 42x62-in. Large-Format Test Form

The Printing Industries 42x62-in. Large-Format Test Form is used to diagnose and calibrate an 8-unit large-format press; specifically for presses with widths ranging from 63-in. to 65-in.

This form eliminates the need for extra stepping, a technique commonly used in package printing.

Eight Color

Item No. R8284D \$749 Member; \$1,049 Non Member





Elements in the 42x62-in. and 35x50-in. Large-Format Test Forms:

Single and Dual-Tiered Color Bars, Register Test Grid patches, Mottle patches, Image Fit target, Two ECI 2002 Random data targets, Set of Neutral Gray bars, Four sets of Tone Scales and vignettes, Gray Balance target, Ink Coverage target, Four Proof Comparators, Line Resolution target, Multiple Star targets, Three sets of Ladder targets, Type Resolution target, DRA targets (Digital Register Analysis)



Printing Industries 35x50-in. Large-Format Test Form

The Printing Industries 35x50-in. Large-Format Test Form is used for presses with width sizes ranging from 51-in to 56-in.

This form eliminates the need for extra stepping, a technique commonly used in package printing.

Eight Color

Item No. R8281D \$749 Member; \$1,049 Non Member





Test Forms Test Forms

Printing Industries 25x38-in. Test Forms

The Printing Industries 25x38-in. Test Form is used to diagnose and calibrate a 38-in. or 40-in. printing press with up to eight units. The 25x38-in. Test Form image measures 24x37.5-in.

Includes: Test form (EPS), User's guide (PDF)

(Eight-Color Test Form shown)

Four Color

Item No. R8290D \$695 Member; \$995 Non Member

Six Color

Item No. R8291D \$695 Member; \$995 Non Member

Eight Color

Item No. R8292D \$695 Member; \$995 Non Member









Elements in the 25x38-in. and 19x25-in. Test Forms:

Neutral header bar, Ladder targets, Tone scales/vignettes, Photo Montage, Gray balance target, Mottle patches, ECI 2002 Random data target, IT8.7-4 Random data target, Type tint target, Register Test Grid patches, Fit targets, DRA targets, Single-tier color control bar, Proof comparator, Dual-tier color control bar*, Ink take-off bars *(NOTE: All elements may not appear in all forms)

Printing Industries 19x25-in. Test Forms

The Printing Industries 19x25-in. Test Form is used to diagnose and calibrate a 25-in. printing press with up to eight units. The 19x25-in. Test Form image measures 18x24.75-in.

Includes: Test form (EPS), User's guide (PDF)

(Eight-Color Test Form shown)

Four Color

Item No. R8297D \$595 Member; \$895 Non Member

Six Color

Item No. R8298D \$595 Member; \$895 Non Member

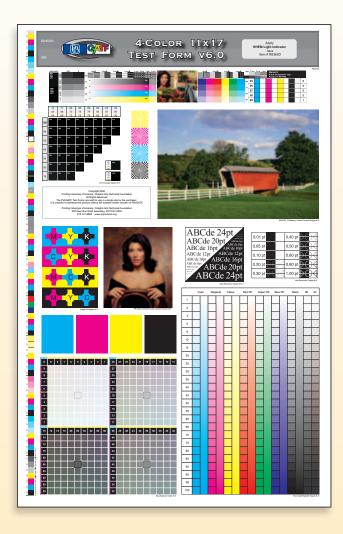
Eight Color

Item No. R8299D \$595 Member; \$895 Non Member











Printing Industries 11×17-in. Test Forms

The Printing Industries 11×17-in. Test Form comes in both four-color and one-color versions. The Four-Color Test Form is used to characterize the color reproduction process. The One-Color Test Form is a diagnostic form designed to test the mechanical characteristics of the printing press. Both the Four-Color and One-Color Test Form images measure 10×16.25-in.

Four-Color Elements:

Neutral header bar, Star targets, Tone scales/vignettes, QC photos, Gray balance target, Mottle patches, TAC/ink coverage target, Line resolution target, Type resolution target, Fit targets, Proof comparator, Single-tier color control bar

One-Color Elements:

Header bar, Ladder target, Star targets, Tone scales/ vignettes, QC photos, Mottle patches, Line resolution target, Type resolution target, Type tint target, Single-tier one-color control bar, Plate control target, Ghosting target

Includes: Test form (EPS), User's guide (PDF)

Four Color

Item No. R8272D \$295 Member; \$395 Non Member

One Color

Item No. R8271D \$125 Member; \$170 Non Member









Test Forms Sheetfeed, Web, Digital Press





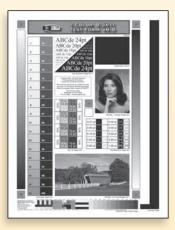












Printing Industries Multi-Page Test Form Set

The Printing Industries Multi-Page Test Form Set consists of eight 8.5×11-in. pages that can be used individually or imposed into signatures for use on larger press sizes. The form also provides a uniform means of testing the many digital systems available today, including digital proofers and presses. It is designed to measure solid ink density, TVI/dot gain, trapping characteristics, gray balance, total ink coverage (TAC) requirements, minimum/maximum printable dots, and more. The Multi-Page Test Form Set contains elements sensitive to resolution, directional effects, moiré, and raster imaging patterns. Many pages contain CMYK data; however, a black-and-white page provides data for single-color systems, and a set of six-color pages provide additional data for six-color presses.

Elements:

Neutral header bar, Ladder targets, Star targets, Tone scales/vignettes, QC photos, Gray balance target, Mottle patches, TAC/ink coverage target, Line resolution target, Type resolution target, Type tint target, Fit targets, Proof comparator, Plate control target, Ghosting target, Singletier color control bar

Includes: Test form set (EPS), User's guide (PDF)

Item No. R8246D \$495 Member; \$749 Non Member







Test Forms





Related Publication
Web Offset Press Operating and
the Guide for Troubleshooting for
the Web Offset Press
page 523

(Eight-Color Test Form shown)

Printing Industries Two-Sided Web Press Test Forms

This test form was designed for web presses with a cutoff of 22×34-in. All of the familiar test targets that appear on Printing Industries of America's other test forms are part of this test form. The Two-Sided Web Press Test Form provides the ability to print on both sides of the web to take advantage of the blanket-to-blanket impression while gathering valuable data from the test form. The form measures 24×38-in. with enough setback to accommodate a 22×34-in. web press.

Elements:

Neutral header bar, Ladder targets, Star targets, Tone scales/vignettes, QC photos, Gray balance target, Mottle

patches, TAC/ink coverage target, Line resolution target, Type resolution target, Fit targets, IT8.7/4 profiling target Proof comparator, Single-tier color control bar, Ink take-off bars, Plate control target, Ghosting target, Fluting target, Show-through target

Includes: Test form (EPS), User's guide (PDF)

Four Color

Item No. R8209D \$795 Member; \$1,100 Non Member

Six Color

Item No. R8210D \$795 Member; \$1,100 Non Member

Eight Color

Item No. R8211D \$795 Member; \$1,100 Non Member





Related Publication SNAP: Specifications for Newsprint Advertising Production page B19

Printing Industries/SNAP Newspaper Test Form

This two-page test form was developed in partnership with the SNAP Committee and the technical staff of the Newspaper Association of America (NAA). It provides greater measuring capabilities and compatibility with today's digital imaging systems. The first page of the Printing Industries/SNAP Test Form measures the characteristics of the newspaper printing system and can be used to calibrate the output of the prepress system to achieve optimal color reproduction on the press. It can also help to establish meaningful process control aim points for

the pressroom. The second page contains a color chart to help the user get predictable colors from the newspaper printing system. The form image measures 20.5×11.5-in. **Elements:**

Header bar, Tone scale/vignettes, QC photos, Gray balance target, Line resolution target, Type resolution target, IT8.7/3 mini profiling target, Single-tier color control bar, Ink take-off bars, Plate control target

Includes: Test form (EPS), User's guide (PDF)
Item No. 7287D \$395 Member; \$595 Non Member

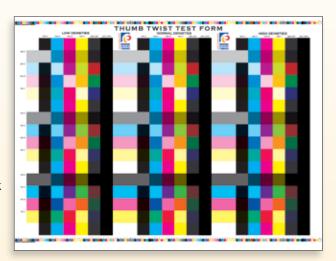
Test Forms Test Forms

Printing Industries Thumb Twist Test Form

The Thumb Twist Test Form was designed to help printers identify UV/hybrid ink curing issues and understand how a change in ink film thickness influences drying. This test form is designed with three zones, each to be printed at a different density level. The range of ink densities across the sheet will allow the printer to evaluate the curing lamps on the press by examining the differences in ink film.

To determine if the ink has been cured, simply twist your thumb 90° on one of the squares with moderate force. If ink appears on your thumb, that particular square is not cured. Gloss back, a common issue with UV printing, is typically caused by wet inks under a dry coating drying over time. By ensuring that the curing lamps dry the ink sufficiently before coating, gloss back will be eliminated. The Thumb Twist Test Form measures 19x25-in.

Includes: Test form (EPS), User's guide (PDF)
Item No. R8200D \$175 Member; \$250 Non Member



Related Publication
What the Printer Should Know about Ink
page 818
Optimised Sheetfed UV
page 823





Printing Industries Register Test Grid

The Printing Industries Register Test Grid contains a precisely ruled pattern of line and highlight tint patches (10%). When printed, it can detect misregister as slight as 0.001-in. (0.25 mm). The Register Test Grid can be used on multi-unit printing presses to test for unit-to-unit registration.

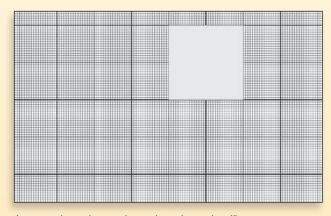
Includes: Test grid (EPS)

 39×55 -in.

Item No. 71603D \$135 Member; \$195 Non Member 30×40-in.

Item No. 71601D \$135 Member; \$195 Non Member 24×30-in.

Item No. 71602D \$135 Member; \$195 Non Member Call 412-259-1786 for custom sizes.



(cropped section, enlarged to show detail)







Printing Industries Ghosting Test Form

The Ghosting Test Form is designed to show the effects of mechanical ghosting on a printed sheet. Typically, mechanical ghosting is caused by ink starvation, but it can also be caused by incorrect-diameter form rollers and swollen or compressed blankets.

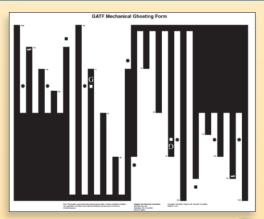
Includes: Test form (EPS)

 39×55 -in.

Item No. 71703D \$135 Member; \$195 Non Member 30×40-in.

Item No. 71701D \$135 Member; \$195 Non Member 24×30-in.

Item No. 71702D \$135 Member; \$195 Non Member Call 412-259-1786 for custom sizes.









Wide-Format Inkjet Test Form



The 20x40-in. Printing Industries of America Wide-Format Inkjet Test Form is designed to challenge the printing performance of wide-format inkjet printers and the color reproduction characteristics of a printing system. Utilizing a variety of test targets, the Wide-Format Inkjet Test Form can help printers evaluate the printing system through visual examinations, attributes analysis, equipment characterization, and print standardization.

Test Form Targets include:

- CMYK/RGB Tone Scales
- Radial Line Target
- Type Quality Target
- Fill and Stroke Targets
- Line and Bleed Target
- Gradient Hexagons
- CMYK and RGB Directional Line Targets
- Directional Vignette and Solids
- Open Designation Region
- Library of Images and Targets designed to be placed into the Open Designation Region

A unique feature of this product is the color management open designation region within the form. There are two 8.5×12.5-in. areas left intentionally open in this test forms where the user is able to drop in various color management images, ink and substrate test targets, various artwork, or clients specific images they might require. A library of images and targets, included with the test form package can provide analytical data and invaluable information for optimizing wide-format inkjet printers including; assessing equipment output, integrating color management, and establishing process controls. **Includes:** Test Form (EPS), User's guide (PDF)

Item No: R8212D

Member: \$195, Non-member: \$250

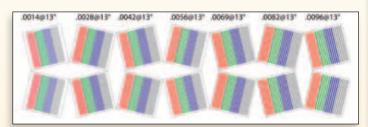




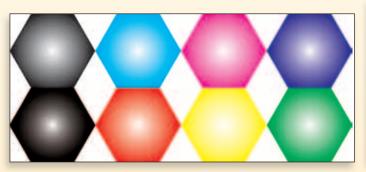




Wide Format Inkjet Test Form Targets



RGB Directional Line Targets



Gradient Hexagons

21-Step CMYK/RGB Tone Scales

The 21-Step Tone Scales allow measurement of tone percentages from highlight to shadow in C, M, Y, K, R, G, B and neutral gray. This data can be used to construct print curves. In addition, these scales show differences rendering CMYK output versus RGB output.

Line and Bleed Target

This visually evaluated target shows whether the inkjet heads are in or out of register and if there are compatibility issues between ink and substrate.

Radial Line Target

The Radial Line Target allows both visual and measurable assessment. The microlines on this target will fill in based on the resolution capabilities of the imaging device. The patches can be measured to test color shift allowing for accurate color reproduction.

Gradient Hexagons

Digitally imaged gradients can be affected by many different variables. The Gradient Hexagons provide a qualitative visual baseline that can be compared job-to-job, day-to day, and printer-to-printer.

CMYK and RGB Directional Line Targets

The directional line targets determine whether the actual printed width of a line is the same thickness as the one specified in the digital file. This target helps the user determine the minimum line width that can be held at a particular resolution.



Radial Line Target



Line and Bleed Target

Type Quality Target

Sharpness and clarity can vary based on font type, size, as well as output resolution. The Type Quality Target allows a visual inspection of serif type at various point sizes in solid and reversed colors.

Head Direction Vignette and Solids

Vignettes are sensitive to banding during the printing of the test form and blotchiness may occur because of improper RIP settings. This target visually shows problem areas and allows solid colors to be measured with a spectrophotometer.

Register Scale

The Register Scale not only provides a measurement tool for the test form, but is also an indicator of misregister and distortion horizontally, vertically, and diagonally.

Fill and Stroke Target

The Fill and Stroke target is used to evaluate the ability of the imaging system to render positive and reversed (negative) lines and solids in a circular orientation.

CMYK/RGB/Gray Headlight Photos

The Headlight Photos are challenging images to reproduce accurately because of their gray balance requirements. These images help the viewer examine tones approximating neutral grays.

Test Forms

Altona Test Suite Application Kit

The comprehensive Altona Test Suite Application Kit consists of a set of PDF files specially designed for testing digital output devices—in particular, proofing solutions, conventional, and digital printing systems. It can also be used to visually evaluate and check PDF/X-3 compliance and color accuracy for all software and hardware modules used in a composite PDF workflow for print production. Sample images of correct output and typical errors help to identify wrongly adjusted system settings or product limitations. Additionally, the Altona Test Suite is well suited to test editorial publishing systems (e.g., whether the final output of a newspaper page retains all properties of a placed PDF/X-3 ad). The Altona Test Suite includes three test forms (PDF) designed for specific purposes:

Altona Measure contains test elements for setting up and checking output systems such as proofers or conventional or digital printing systems based on colorimetric and densitometric measurements. The file is a common PDF 1.3 file so that its use is not limited to a single printing condition. The Altona Measure image is 17.37×12.53-in.

Altona Visual focuses on visual testing of PDF/X-3 applicability and color management accuracy on a proofing system. This PDF/X-3 file comprises not only CMYK and spot color elements, but it also contains several device-independent color components such as CIELAB and ICC-based RGB. The Altona Visual image is 17.37×12.53-in.

Altona Technical addresses overprinting and font formats from a more technical perspective than Altona Visual. It contains 864 carefully structured patches for a thorough evaluation of whether a PostScript RIP is able to correctly deal with overprinting. In addition, this file contains text that is coded in all relevant font formats. The Altona Technical image is 11.73×16.53-in.

Includes: Test forms (PDF), Characterization data, ICC profiles, 16 reference prints, 7 color specimens, User's guide (PDF—English and German)

Item No. R8218D \$395 Member; \$720 Non Member















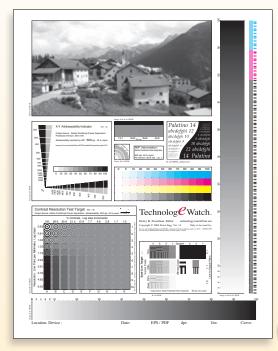
Technology Watch Resometer Test Form

This multi-faceted digital test form is used to measure the performance of devices such as digital presses, proofers, imagesetters, computer-to-plate systems, copiers, and the RIPs associated with them. It uses PostScript code to automatically update its targets and gives the viewer a deeper look into the output device's ability to produce quality print. It supports consistent printing by helping to preflight the RIP's settings for an optimal workflow. It can also help to standardize procedures for file setup and provide feedback for automation. The Resometer allows the press operator to produce the highest quality image from a specific output device. The Resometer measures 8.5×11-in.

Includes: Test form (EPS), User's guide (PDF)

Item No. R8217D

\$350 Member; Special order item, allow 5–10 business days for delivery. \$470 Non Member







Special Order Products

If you are looking for a particular quality or process control product that is not in this catalog or on our website (www. printing.org/store), let us know. As the largest distributor of quality and process control tools, we can find and obtain most publically distributed products and make them available to you. To inquire about special order products, call 412-259-1786 or email gcproducts@printing.org.

Custom-Designed Products

We can create custom test forms to your specifications with any combination of available Printing Industries of America test targets, QC images, spot colors, and more; we can even include your company's logo. If you want a test form in a size that is not listed in this catalog or one that more closely matches your press format, we can do that too. In addition, large-format test forms can be developed in any dimension as digital files.

Product customization or development can be completed for you in a timely and cost-effective manner. For a quote, call 412-259-1786 or email qcproducts@printing.org.

Any combination of Printing Industries of America test form elements can be incorporated into a custom form:

- Neutral header bar
- Ladder targets
- Star targets
- Tone scales/vignettes
- QC photos
- Gray balance target
- Mottle patches
- TAC/ink coverage target
- Line resolution target
- Type resolution target
- Type tint target
- Color correction target
- Fit targets
- IT8.7/4 profiling targets
- DRA targets
- Proof comparator
- Single-tier color control bars
- Dual-tier color control bars
- Ink take-off bars
- Plate control targets
- Ghosting target
- Fluting target
- Show-through target
- ECI 2002 profiling targets

Problem Solving & Solutions 10015

Before it hits...call us! 800-910-4283 ext. 786

Save time, money, and frustration when you have a technical problem—turn to the **Printing Industries of America Technical Hotline**. This **free service** to Printing Industries of America members provides immediate, unbiased help to keep your business on track.

Let us draw from the knowledge of our expert staff to respond to inquiries on any print-related topic, including:

- Paper and ink
- Digital and W2P
- Color management
- Pre-print, print, and post-print production
- Green and sustainable printing
- Human relations and economics
- Computer integrated manufacturing
- And much more!



Laboratory Services

Printing Industries of America lab services staff has more than three decades of industry experience evaluating materials used in the graphic arts industry. With the help of our expert staff and laboratory facilities, our customers are able to resolve conflicts, evaluate materials, troubleshoot projects, and save thousands a year in wasted downtime and consumables by making sure the same mistakes aren't repeated.

Conflict resolution, print quality analysis, and materials testing are our most common prescriptions, and as with all our services, you'll get unbiased, comprehensive, and conclusive third-party testing with reliable, accurate, and timely results. It's just what the doctor ordered.



Ordering Information

Place orders one of four ways:

1. Online Store: www.printing.org/qcproducts

2. Phone: 800-910-4283 x770

Member Central is available from 8:30 am

to 5:00 pm EST., Monday-Friday.

Please have item numbers and credit card

information ready.

3. Fax: 412-741-2311

4. Mail: Mail your order including: quantities, item

numbers, payment, and shipping/handling charges to: Printing Industries of America Store, 200 Deer Run Road, Sewickley, PA 15143. Please do not duplicate fax, phone, or Web orders by mail. If you must follow up your order with a confirmation, please mark "CONFIRMATION" in large, bold letters so that the order is not duplicated. Printing Industries of America cannot be held responsible for orders duplicated as a result of improperly

marked confirmations.

Sales Information: This catalog, which supersedes all previous catalogs, availability, prices, and specifications, is subject to change without notice. Item numbers are used throughout this catalog; please use item numbers when ordering.

Discounts: Only members of Printing Industries of America are eligible for member pricing. If ordering by phone, fax, or mail, please provide your member number to qualify; members ordering online should log in before completing their transaction to receive member pricing. Non-members are charged list price on all products. (Information on joining Printing Industries of America through your local affiliate is available on www.printing. org; select "Login" from the options at the top of the home page and type in your zip code under "Find Your Affiliate".) If you are not sure of your member number, call 412-259-1770.

Payment: Prepayment is required for all orders. Use a credit card (VISA, MasterCard, and American Express only) or pay by check made payable in U.S. dollars to Printing Industries of America. Orders submitted by Purchase Order will have a pro forma invoice generated for your accounting department; the order will not ship until payment is received.

Taxes: Pennsylvania residents must add 7% sales tax to the order. If exempt, please enclose a copy of the exemption certificate.

Shipping Information

Shipping Policy: Orders usually ship within 24–48 hours. Orders for overnight delivery should be placed by phone and must be placed by 12:00 noon Eastern Time. While every effort will be made to process and ship an overnight order that same day, next day delivery is not guaranteed.

Shipping and handling charges are calculated as such:

- Orders shipping within the United States: \$4.95 for the order, plus \$2.00 for each item.
- Orders shipping to Canada: \$15.00 for the order, plus \$2.00 for each item.
- Orders shipped internationally (except Canada): \$40 for the order, plus \$5.00 per each item.

How We Deliver: All U.S., Canadian, and Mexican orders will be shipped via ground service UPS. Shipments outside of North America will be by FedEx or another traceable service. Duty and brokerage charges are the responsibility of the customer. Please use your street address as the shipping address; we cannot deliver to a post office box.

International Orders: All prices are quoted in U.S. dollars and must be prepaid in U.S. dollars. Payment by credit card is preferred. VISA, MasterCard, and American Express credit cards are accepted as well as checks drawn on U.S. banks. Checks must be made payable to Printing Industries of America and clearly marked "Payable in U.S. dollars." A pro forma invoice for an order can be furnished upon request. Fax 412-741-2311 for shipping and handling charges.

Returns Information

Returns Policy: Because of the nature (data or format) of the digital products, returns are not accepted and sales should be considered final. If you are unsure of whether the material will fit your needs, contact Printing Industries of America in advance to speak with a staff member who can help you select the appropriate product(s).

Non-digital products may be returned, in new condition, for a full refund within 30 days of shipment date. Please include the original invoice or packing list and detail the reasons for the return. Return shipping charges must be paid by the customer. Original shipping and handling charges as well as any rush charges are non-refundable. For credit card payments, a credit will be issued to your account as the merchandise is received. Please allow two billing cycles for credit to appear on your account statement. All other refunds will be made by check in the name of the paying party.

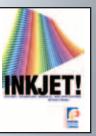
Send returns via UPS or other trackable shipping service to: Printing Industries of America Returns, 200 Deer Run Road, Sewickley, PA 15143; 800-910-4283 or email: qcproducts@printing.org. Please have packing slip available.

Additional Information

Subsidiary Rights: For more information on subsidiary rights, please email qcproducts@printing.org.



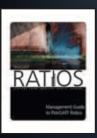














2 0 1 1 PUBLICATIONS CATALOG

THE VERY BEST IN INDUSTRY PUBLICATIONS



Welcome to the Printing Industries Press 2011 Publications Catalog

From the first *Ratios* volume in 1921 through our most recent titles, Printing Industries Press has always been dedicated to the mission of Printing Industries of America and its affiliates: to deliver products and services that enhance the growth, efficiency, and profitability of its members and the industry through advocacy, education, research, and technical information.

In the year ahead, look for new tools and products to help you stay competitive—downloadable reports, white papers, case studies, tips and tricks guides, and more are in development to provide you with just the information you want, readily available when you need it. Watch your email and www.printing.org for new product announcements, or follow us on Twitter @PrintIndPress for updates and more information.

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 More downloadable PDFs and webinars throughout 	

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Online Store www.printing.org/store



By Fax 412-741-2311

By Mail



By Phone 800-910-4283 (within the U.S.) 412-259-1770 (all other countries) The call center and customer service is available between the hours of 8:30 a.m. and 5:00 p.m. EST., M-F. Please have item numbers and credit card information ready.



Complete the order form (download from www.printing.org/store) and mail with payment (including shipping and handling charges) to: Printing Industries of America Attn: Member Central 200 Deer Run Road, Sewickley, PA 15143.

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Printing Industries of America Ratios

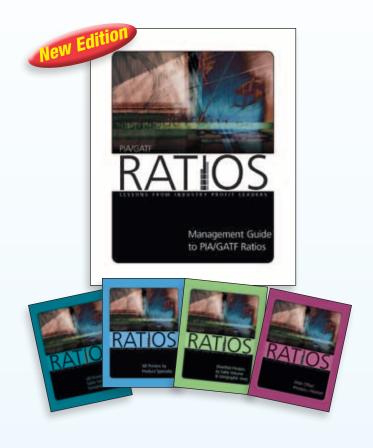
A Tradition Since 1921...

Since 1921 the *Ratios* have been helping printers improve their efficiency and profitability by allowing them to benchmark their operations against their peers. Ratios are published annually in late summer and are available in print or as a PDF download.

The Printing Industries of America *Ratios* Series is the only series of annual reports providing comprehensive financial data for the typical printer in the U.S. printing industry. Results of the annual survey of North American printers help owners, managers, and analysts:

- Compare expenses and sales to other firms of like size and geographic location;
- Make informed decisions on overtime, factory and paper costs, inventory turn, and other critical expenses;
- Make informed decisions on equipment purchases or adding a second shift or sales staff; and,
- Assess critical industry trends.

Volume 1 teaches you to use the *Ratios* to make more profitable business decisions with step-by-step procedures to prepare and analyze financial statements. From Volumes 2–16 select the reports that best describe your company (or the segment you want to examine) for pertinent data on that industry segment.



Volume 1.

Management Guide to Printing Industries of America Ratios, Item 00FM10001

Volume 2.

All Printers by Sales Volume and Geographic Area, Item 00FM10002

Volume 3. All Printers by Product Specialty, Item 00FM10003

Volume 4. Sheetfed Printers by Sales Volume and Geographic Area, Item 00FM10004

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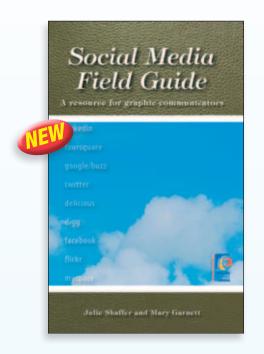
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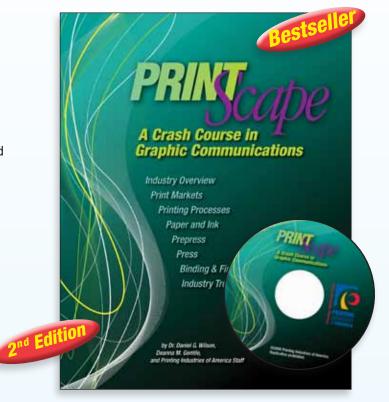
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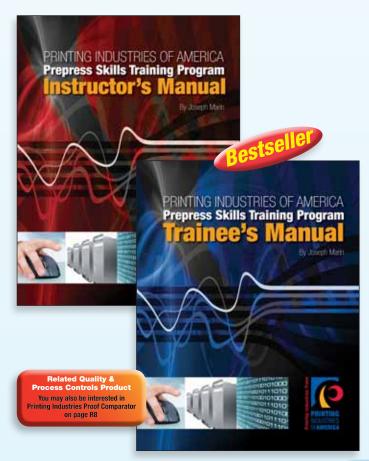
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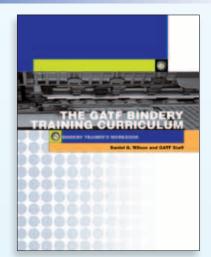
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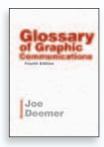
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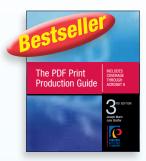






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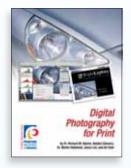
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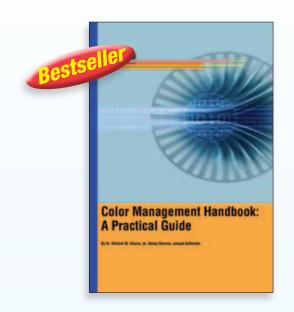
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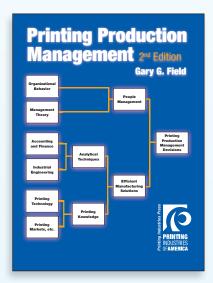
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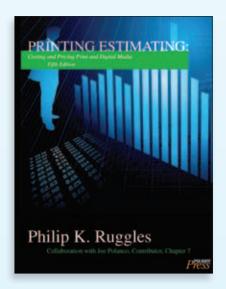
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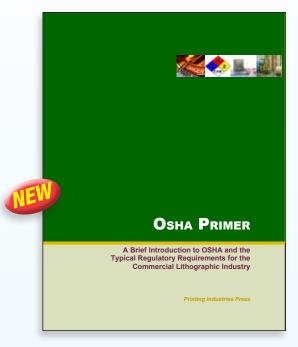
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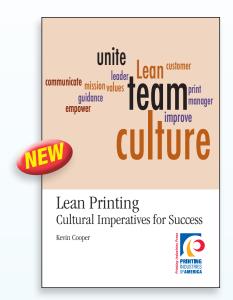
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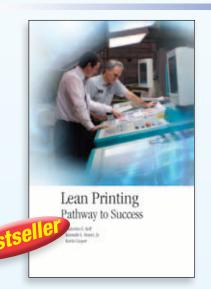
By Kevin Cooper

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Lean Printing: Pathway to Success

By Kevin Cooper, Dr. Malcolm Keif, and Ken Macro

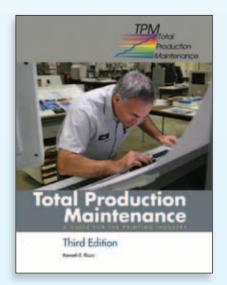
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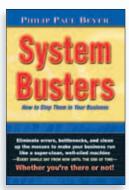
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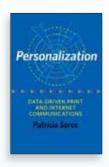
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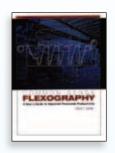
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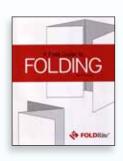
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