



2023 PGCA MEMBER SOLUTIONS CATALOG AND MEMBERSHIP DIRECTORY

YOUR REGIONAL RESOURCE PROVIDING BUSINESS SUPPORT
SERVICES AND CONNECTIONS TO THE

PAPER / PRINT / PACKAGING / MAILING COMMUNITY

IN NEW YORK, NEW JERSEY, PENNSYLVANIA, AND DELAWARE

Working to build a
STRONGER PRINTING INDUSTRY!

★ ENGAGE. EXPLORE. ENERGIZE. EXCEL.

WWW.PRINTCOMMUNICATIONS.ORG

PRINT & GRAPHIC COMMUNICATIONS ASSOCIATION **VALUE PROPOSITION**

- Professional State Specific and Federal Human Resource Management Support
- Customized Employee Benefits, Workers' Compensation, and Property & Casualty Insurance Programs Designed for Your Printing Business
- Professional State Specific and Federal Environmental, Health and Safety Management Support
- Latest Information and Updates on Local, State, and Federal Governmental Issues and Concerns
- Leverage Association Buying Power to Save Money Through Group Buying Discounts
- Connect with the Local, Regional, and National Paper/Print/Packaging/Mailing Community
- Industry Advocacy on Local, State, and Federal Levels
- Confidential Sounding Board to Discuss Your Business Issues and Concerns
- Solve Business Problems Through Our Industry Experts Network
- Access Professional Business Support Services on a Variety of Topics

Contact: Print & Graphic Communications Association Headquarters

-  636 North French Road, Suite 1
Amherst, NY 14228
-  (800) 777-4742 or (716) 691-3211
-  www.printcommunications.org

WELCOME TO PGCA

Thank you for your membership in the Print & Graphic Communications Association. We are so pleased that you have chosen PGCA to be your trusted support resource for all things PRINT!

Over the past few months, PGCA has added several new programs and we wanted to provide you with an updated version of our Member Solutions Catalog, along with a roster of our membership.

Please don't hesitate to reach out to the PGCA team if you have any questions, concerns or challenges of any kind – if we don't offer the service for some reason, we can connect you with an expert who can help you!

The most popular PGCA services that will guarantee your dues ROI are:

- **Access to Industry Experts** – Human Resources, EHS, Insurance needs, Consultants, Peer Groups ... you name it ... we can help answer those tough questions!
- **Continuing Education** – Print University online training, in-person and virtual interactive training sessions on a wide range of topics, expert presenters and more ...
- **Environmental, Health & Safety** – Need help with Safety training, OSHA concerns, or navigating an audit? Give us a call!
- **Discount Buying Power Programs** – Big savings on UPS, printer towels, equipment, software, insurance and more.
- **Community Networking** – We bring the PA, NY, DE and NJ Print industry together with many networking events. Come out and meet someone new!
- **Customer Referrals** – We constantly connect our members with Print seekers who don't know where to go for specific projects. Our members receive those leads!
- **And much, much more!**

Just remember to contact PGCA for any business challenge. We're here for you!



Melissa Jones
Co-President



Tim Freeman
Co-President



MEMBER ASK A MEMBER

Member Ask a Member is an online forum to facilitate the exchange of information between members on key industry topics.



Got a question? Interested in seeing how other printing firms handle things?

If so, Member Ask A Member is for you!

All questions and responses are confidential. Responses are compiled into a PDF for distribution to respondents. Compiled responses are archived in the "Members Only" section of www.printcommunications.org.

Did you ever want to know:

- Options to download large files?
- How to handle waste solvent?
- MIS software options?
- How long do you keep job jackets?
- Where can I get my Wolenberg cutter repaired?



Join the conversation! Send your questions to info@printcommunications.org.



SALES TRAINING ASSISTANCE

Short Attention Span Webinars with Bill Farquharson and Kelly Mallozzi:

Short Attention Span Webinars are quick, powerful programs (15-20 minutes) followed by as much Q&A time as you need. You can stay just for the presentations or take a deeper dive and ask some questions. SAS Webinars, free for PGCA members, are held at 11:30 am on the second Thursday of the month. Sign up for the next one at printcommunications.org/events.

Free to PGCA Members: There is no charge for the Short Attention Span Webinars.

PAST TOPICS INCLUDE

■ Get That Appointment

■ How to Make Every Client Feel Like Your Top Account

■ Where to Look for New Business

■ Sales Fatigue, Burnout and Resets

■ Motivation

Watch replays at www.printcommunications.org/pgca-for-you

ABOUT OUR SHORT ATTENTION SPAN WEBINAR PRESENTERS:

Bill Farquharson is a coach and sales trainer for the graphic arts. He draws on his 40-year sales career to write, speak and create content. Bill's Sales Vault features weekly sales workshops, sales challenge discussions, template and script downloads, and archived content for a low monthly subscription.

As a sales and marketing coach and consultant at Success In Print, and Girl #2 at #GirlsWhoPrint, Kelly Mallozzi advocates for graphic arts companies to maintain the fight to keep print relevant. Kelly is a regular co-host on the #GirlsWhoPrint Podcast along with Deborah Corn.

Jump-start your sales! Join the Sales Vault, a virtual encyclopedia of sales webinars, templates, live discussions; everything your sales rep needs to be successful, for the discounted PGCA member monthly fee of just \$40/month/participant. Visit www.salesvault.pro/partners/ for details and to sign up.



NEW TRAINING FOCUSES ON PRINT INDUSTRY FUNDAMENTALS

Workforce development is one of the most critical challenges facing our industry. Experienced employees are harder and harder to find, and many companies have turned to promoting from within as a source for tomorrow's workforce.



Promoting from within is a great option for developing staff. Existing employees have already demonstrated their skills and motivation and are being trained on the exact equipment they will be operating. It takes patience and resources to successfully promote from within and oftentimes, outside interaction is needed for a trainee to see the full picture of what is needed to be successful.

That's where "Print University" comes in.

Print University is a source for "on-demand" industry training webinars, provided at no cost to PGCA members.



SOLUTIONS FOR MANAGERS WHO MAKE CRITICAL BUSINESS DECISIONS (OWNERS, CEO's, CFO's, SENIOR MANAGEMENT)

60+ COURSES (AND GROWING!) ARE AVAILABLE, INCLUDING

- **Introduction to Production Printing (11 Webinars)**
- **Introduction to Finishing (8 Webinars)**
- **Selling Strategies (7 Webinars)**
- **Inside the Print Shop (7 Webinars)**
- **Print Workflow and Processes (15 Webinars)**
- **Vertical Markets for Print (6 Webinars)**
- **Operations of a PSP (8 Webinars)**

Make the most of your membership investment by utilizing PGCA's Print University online learning. Visit printcommunications.org/print-university.

Contacts:

Tim Freeman
(716) 691-3211
tim@printcommunications.org

Melissa Jones
(856) 308-2851
melissa@printcommunications.org

Kim Tuzzo
(716) 691-3211
kim@printcommunications.org

PGCA members access the webinars through the Member Resource Center at printcommunications.org. Contact us at info@printcommunications.org for login assistance.



2023 MEMBERSHIP SURVEY

Over 100 PGCA members participated in our recent Membership Survey. The high number of survey respondents (over 30%) provides a strong numerical valuation of the opinions and ideas expressed by PGCA members. Here are the highlights:

FOUR KEY THEMES EMERGED FROM SURVEY DATA:

- PGCA is a trusted resource in the industry.
- Motivations to join PGCA centered around networking, solving business problems, and access to industry experts.
- The key priorities for members are assuring profitability, educating staff, and maintaining/hiring a competent workforce.
- There is an opportunity for more outreach and sharing of available services.

PGCA MEMBER PRIORITIES – RANKED IN ORDER OF IMPORTANCE:

88.9%
VERY LIKELY
TO RENEW
MEMBERSHIP

1. Profitability and other business issues
2. Education and training of current and future employees
3. Marketing to potential print customers
4. Environmental, safety and health regulatory compliance
5. Human resource issues and employment law compliance
6. Increasing public awareness of industry and the importance of print communications

WILL YOU RENEW YOUR MEMBERSHIP? 88.9% INDICATED THEY ARE VERY LIKELY TO RENEW THEIR MEMBERSHIP. SOME OF THEIR REASONS ARE:

- *"Workers Comp pays for the dues. Everything else is a BONUS!"*
- *"I've been a member of PIA for many years, and the greatest value is the community of print and the networking that results from being part of the organization."*
- *"Benefits outweigh the cost, and those benefits are difficult to obtain elsewhere."*
- *"We have been members for 30 years and have always found the organization to be a valuable partner in our business. It isn't even a question about renewal. We just will."*
- *"We've been a member of the PIA for over 30 years and that's not going to stop."*
- *"It makes sense, for my organization to stay connected to the print industry."*
- *"I find the Association necessary for a strong printing community."*

Thanks for the input! It is invaluable as PGCA charts its course ahead. Contact us at info@printcommunications.org for a copy of the PGCA 2023 Membership Survey.



BUSINESS MANAGEMENT SOLUTIONS

Problem: Managing a printing company in today's economy and industry is challenging. My staff is cut to the bone and everyone is doing two jobs, at least! Where do I find the information, data, and management support to make the right decisions at the right time?

Solution: Business Management Solutions

Let PGCA be your source for a variety of tools designed to help you make the winning decisions that will support your efforts to build a productive and profitable business.

SOLUTIONS FOR MANAGERS WHO MAKE CRITICAL BUSINESS DECISIONS

(OWNERS, CEO's, CFO's, SENIOR MANAGEMENT)

FINANCE SOLUTIONS

- **Financial Benchmarking Reports**
- **Economic Surveys and Reports**
- **Printing Industry Performance & Insights Reports**
- **Mergers and Acquisitions Consulting**
- **Collection Service**
- **Experian Credit Reports**
- **Sales & Use Tax Guidelines for Pennsylvania, New Jersey, and New York**



MARKETING SOLUTIONS

- **PrintAccess Online Buyers Guide**
- **Newsletter Advertising**
- **Neographics Printing Contest**

Toast to the Neographics Winners of 2023
October 5, 2023
Cescaphe Ballroom, Philadelphia, PA



EXECUTIVE/OPERATIONS SOLUTIONS

- **Annual Senior Leader Conference – September 21, 2023 Ramsey, NJ**
- **Peer Groups**
- **Industry Consulting Network**
- **Sales Training - monthly webinars and ongoing support**
- **Member Ask a Member – Got a question or need a resource? PGCA can help.**

Contacts:

Tim Freeman
(716) 691-3211
tim@printcommunications.org

Melissa Jones
(856) 308-2851
melissa@printcommunications.org

Kim Tuzzo
(716) 691-3211
kim@printcommunications.org

Next time you need assistance with a management issue, ask about PGCA's Business Management Solutions program.



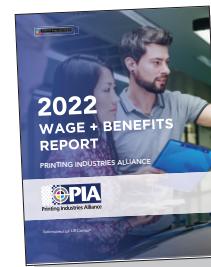
CONNECT WITH YOUR INDUSTRY!

Opportunities to connect and network with industry peers have been rated the most valuable, yet unsung, member benefit around by our members! PGCA offer various events, online and in-person, where problems are solved, business is done, introductions are made and quite often, new friends are made!

Print & Graphic Communications Association – A member of the Americas Print Association Network (APAN)

APAN is a national network of sister organizations located across the United States, dedicated to increasing the value provided to our members through collaborative efforts and shared resources. Group projects include:

- Annual Printing Industry Wage + Benefit Survey
- PrintAccess Online Print Buyers Guide
- Regional Affiliate Certificate Group (FSC®)
- Workforce Development Projects
- National Subcontractor Sourcing
- Educational Webinars
- Regional Conferences
- Economic Surveys and Reports
- Group Buying Programs



PRINT IS ESSENTIAL

At the start of the pandemic, we took action in New York, New Jersey, Pennsylvania, and Delaware to ensure state government understood the essential nature of PRINT for our members and society as a whole. We lobbied heavily for our members and were a voice for our industry when state governments were moving to silence it. #printisessential #thankaprinter

PRINT IS ESSENTIAL



PUBLIC HEALTH

- Health and safety information from government
- Mass public information campaign about COVID-19
- Key information distributed to sanitation workers



FOOD INDUSTRY

- Food and nutrition packaging components
- Grocery store signage for sales and ads
- Restaurant signage and menu cards
- Directional signage



FINANCIAL INSTITUTIONS

- Onboarding documents for online banking
- Mailed statements for current customers
- Support documentation for financial professionals to continue work



PHARMACEUTICALS

- Medication labeling and packaging
- Guidance for medication for medical staff and patients
- Legally mandated notices for proper treatment and side effects



HEALTHCARE

- Support documents for hospitals
- Key information for dental practices
- Patient records for medical personnel
- CDC guidance for COVID treatment
- Inter-practice communication
- Patient discharge paperwork for post-care



COMMUNICATIONS

- Local newspapers and magazines
- Community bulletins



LEGAL

- Court documents and proceedings
- Important signage
- Time-sensitive information



GOVERNMENT SUPPORT

- Election ballots and mailings
- Time and classified-sensitive materials
- Information to Medicaid and Medicare recipients
- SNAP benefit information distribution
- Important ID renewal and expiration notices
- Census forms and supporting documents



ENVIRONMENTAL, HEALTH & SAFETY SOLUTIONS

Problem: OSHA, Environmental Protection Agency and various state and local regulatory agencies are out there – waiting to pay you a visit. When they do, will your permits, policies and training be up to date and help you avoid thousands of dollars in fines?

Solution: Environmental, Health & Safety Solutions

PGCA Members have access to a wide variety of print specific services designed to keep them out of trouble with OSHA and EPA as well as a host of state and local regulatory agencies. Don't wait for that knock on the door! Let us help you set up and administer a comprehensive Environmental, Health & Safety program for your company. Failure to comply with compliance requirements is costly, time consuming, and unsafe. We can help!

SOLUTIONS FOR MANAGERS WHO HAVE REGULATORY COMPLIANCE RESPONSIBILITIES

(OWNERS, EHS MANAGERS, HR MANAGERS, OPERATIONS MANAGERS)



- **Complimentary Safety Walk-throughs**
- **Webinar-based, On-Demand, No Cost OSHA Training**
 - Lockout/Tagout
 - Hazard Communication
 - Emergency Action Plan
 - Lift Truck Safety (Powered Industrial Truck)
 - And many more
- **On-Site OSHA Training**
- **Environmental, Health and Safety Consulting**
- **Crisis Management Support**
- **Ergonomic Assessments**
- **Air Permit Assistance**
- **Hazardous Waste Compliance Assistance**
- **Model Policies and Procedures**
- **Hazardous Waste Management Training**
- **EHS Managers Roundtable**
- **Webinars and Seminars**
- **Written, Site-Specific Program Development and Assistance**
- **Safety Committee Development and Guidance**

Contacts:

Steve Stankavage

(570) 579-6497

sstankavage@printcommunications.org

Tim Freeman

(716) 691-3211

tim@printcommunications.org



Next time you need assistance in handling an Environmental, Health & Safety issue, ask about PGCA's Environmental, Health & Safety Solutions program!



HUMAN RESOURCE SOLUTIONS

Problem: Today's printing manager is faced with a complex tangle of state and federal HR laws and issues. FMLA, ADA, workplace harassment, training, recruiting ... the list goes on and on. How do we stay in compliance while maintaining a positive and productive workforce?

Solution: Human Resource Solutions

PGCA has long been a recognized leader in the development and implementation of proactive human resource management programs tailored to the needs of our members.

Services are provided by our Partner Organization, Ferrara Fiorenza PC, one of the leading employment law firms in the Northeast, and directly from PGCA staff. Working together, we will assist your company in navigating the maze of federal, state, and local employment law while maintaining a positive workplace culture and productive workforce, so necessary for success in today's graphic communications industry.

SOLUTIONS FOR MANAGERS WHO LEAD PEOPLE

(OWNERS, HR MANAGERS, LINE SUPERVISORS, ETC.)



- **Answer Your "Day-to-Day" HR Issues**
- **Solve Complex HR Issues with Cost Effective Legal Resources**
- **Print University - Online training on print industry fundamentals (See page 4)**
- **Annual Wage and Benefit Survey**
- **HR Managers Peer Group**
- **Job Descriptions**
- **Human Resource Documents and Forms**
- **Job Posting Service**
- **Crisis Management**
- **Annual HR Conference – May 2 &3, 2024, Turning Stone Resort & Casino, Verona, NY**
- **Paylocity Payroll Services**
- **Webinars, Workshops and Roundtables**
- **Union Organizing Drive Assistance**
- **Union Employer Services**
- **Human Resource Communications**
- **Management and Professional Development Programs**
- **Holiday & Mini Surveys**

Contacts:

Tim Freeman
(716) 691-3211
tim@printcommunications.org

Melissa Jones
(856) 308-2851
melissa@printcommunications.org

Nick Fiorenza
(315) 437-7600
njfiorenza@ferrarafirm.com

Mike Dodd
(315) 437-7600
mldodd@ferrarafirm.com

Next time you need assistance in handling an HR issue, contact us and ask about PGCA's Human Resource Solutions program!



INSURANCE, BENEFITS, AND RISK MANAGEMENT SOLUTIONS

Problem: Insurance is complicated, costs are skyrocketing and they are consuming an ever-increasing portion of my bottom line. How can I make sure my coverages match my exposures, maximize my company's insurance investment, and obtain the savings and personal service normally offered to only the largest firms?

Solution: Insurance, Benefits, and Risk Management Solutions

PGCA Members can leverage Association buying power through our Insurance, Benefits, and Risk Management Solutions program. Our Partner Organization, Gilroy Kernan & Gilroy (GKG), a leading insurance organization, provides a wide variety of insurance and financial products, specifically designed for our industry. GKG provides a strategic approach to risk management for members, resulting in a total understanding of the organization's risk exposures and mitigating strategies.

SOLUTIONS FOR MANAGERS MAKING INSURANCE DECISIONS

(OWNERS, CFO's, CONTROLLERS, HR MANAGERS)



■ New York State Workers' Compensation Safety Group

■ Employee Benefits Connection

- Health Insurance
- Dental
- Disability
- and more

■ 401k Programs

- Individual
- Multiple Employer 401(k) Plan (MEP)



■ Business Owners Commercial Insurance Program

■ Cyber Insurance Program

■ Employee Benefits Benchmarking

■ Invitations to all GKG University Seminars/Webinars

■ Complimentary Risk Assessments

■ Complimentary Cyber Security Audit

Contacts:

Tim Freeman

(716) 691-3211

tim@printcommunications.org

Melissa Jones

(856) 308-2851

melissa@printcommunications.org

Andy Biernat

(315) 624-7819

andrewb@gkgrisk.com

Ross Kraft

(315) 624-2969

rossk@gkgrisk.com

Sarah Armstrong

(315) 624-2964

saraha@gkgrisk.com

Next time you need assistance in evaluating your company's insurance programs, reviewing potential risk exposures, and determining if you are getting full value for your insurance spend, contact us and ask about PGCA's Insurance, Benefits, and Risk Management Solutions program!



MEMBER DISCOUNTS

Problem: Profit margins continue to be slim. Most printing firms are not of a sufficient size to access the purchasing power normally available to just large companies.

Solution: PGCA's **Member Discounts** allow members to pool buying power and purchase goods and services like companies many times their size. Members enjoy deep discounts on products and services necessary to doing business and often save far more than the cost of dues.

SOLUTIONS FOR MANAGERS WHO WANT TO MAXIMIZE BUYING POWER (OWNERS, SENIOR MANAGERS, CFO's, BUYERS, HR MANAGERS)



- **NYS Workers' Compensation Insurance**
- **Employee Relations Consulting and Legal Services**
- **Free OSHA Compliance Training**
- **Free Print Fundamentals Training**
- **Employee Benefits Connection and Business Insurance**
- **401(k) Programs**
- **Sustainability Certification Programs (FSC®, SFI®) Print Releaf**
- **Credit Card Processing Program**
- **Paylocity Payroll Services**
- **Printer Towels, Garments and Safety Supplies**
- **Energy Procurement**
- **Kodak Rebate Program**
- **Apple Product Discounts**
- **Packsize "On Demand" Packaging Equipment**
- **UPS Overnight and Shipping**
- **Commercial Collection Contingency Fees**
- **Experian Credit Reports**

Contacts:

Tim Freeman

(716) 691-3211

tim@printcommunications.org

Melissa Jones

(856) 308-2851

melissa@printcommunications.org

Kim Tuzzo

(716) 691-3211

kim@printcommunications.org

Next time you need assistance reviewing costs and features of your company's business services purchases, contact us and ask about PGCA's Essential Business Solutions program!

PGCA MEMBERSHIP DIRECTORY | WESTERN NEW YORK ▼

WESTERN NEW YORK

Albion-Holley Pennysaver

P.O. Box 231
170 North Main Street
Albion, NY 14411
(585) 589-5641
Ms. Karen Sawicz
karen@lakecountrymedia.com

Allen-Bailey Tag & Label, Inc.

3177 Lehigh Street
Caledonia, NY 14423
(585) 538-2324
Mr. Bob McAleavy Jr.
bob_mcaleavy@ennis.com

American Packaging Corp.

777 Driving Park Avenue
Rochester, NY 14613
(585) 254-9500
Mr. Peter Schottland
pschottland@americanpackaging.com

Ashton-Potter (USA) Ltd.

10 Curtwright Drive
Williamsville, NY 14221
(716) 633-2000
Mr. Kelly Smith
ksmith@ashtonpotter.com

Ashton-Potter Stamped Envelope

40 Curtwright Drive
Williamsville, NY 14221
(716) 894-1576
Mr. Jay Middaugh
jmiddaugh@ashtonpotter.com

BCO Industries of WNY, Inc.

P. O. Box 100
77 Oriskany Drive
Tonawanda, NY 14151
(716) 877-2800
Mr. Douglas Saltzman
doug@bcoworld.com

BNP Empowered Print

200 Broadway Street
Buffalo, NY 14204
(716) 852-1600
Mr. Thomas J. Majerski
t.majerski@printbnp.com

Bristol ID Technologies

1370 Rochester Street
Lima, NY 14485
(585) 582-5120
Mr. Joshua Hellman
jhellman@bristolid.com

Complemar Print, LLC

500 Lee Road, Suite 200
Rochester, NY 14606
(585) 647-5890
Mr. Chris Nikoloff
cnikoloff@complemar.com

Complemar Print, LLC

3034 Genesee Street
Buffalo, NY 14225
(716) 875-7238
Mr. Brian Lattimore
blattimore@complemar.com

Compu-Mail, LLC

3235 Grand Island Blvd.
Grand Island, NY 14072
(716) 775-8001
Mr. Anthony Marchioni
anthony.marchioni@compu-mail.com

D & D Printing

1728 Clinton Street
Buffalo, NY 14206
(716) 822-1422
Mr. Dan Trent Jr.
ddprint72@roadrunner.com

Delft Printing Inc.

1000 Commerce Parkway
Lancaster, NY 14086
(716) 683-1100
Mr. Kamal Jowdy
info@delftpainting.com

Diamond Packaging

P. O. Box 23620
111 Commerce Drive
Rochester, NY 14692
(585) 334-8030
Ms. Karla Fichter
kfichter@diamondpackaging.com

DKM-Ad Art

3100 Commerce Parkway
Lancaster, NY 14086
(716) 893-7777
Mr. Ken Krzeminski
ken@dkmsales.com

Downtown Graphics

726 Exchange Street, Suite 100
Buffalo, NY 14210
(716) 852-8403
Mr. Thomas Zenger
tzenger@zenger.com

Eagle Graphics, Inc.

149 Anderson Avenue
Rochester, NY 14607
(585) 244-5006
Mr. Mike Powell
mike@eaglegraphicsinc.com

Elma Press

5751 Clinton Street
Elma, NY 14059
(716) 683-6812
Mr. Doug Coon
printing@elmapress.com

Enterprise Folding Box Co.

75 Isabelle Street
Buffalo, NY 14207
(716) 876-6421
Ms. Lynette LeDestro
llodestro@enterprisebox.com

Evenhouse Printing

4783 Southwestern Blvd.
Hamburg, NY 14075
(716) 649-2666
Mr. Peter Evenhouse
info@evenhouseprinting.net

Excelsus Solutions, LLC

12 Pixley Industrial Parkway, Suite 40
Rochester, NY 14624
(585) 533-0003
Mr. Mark Laniak
mlaniak@xl-sus.com

Falconer Printing & Design

P. O. Box 262
66 East Main Street
Falconer, NY 14733
(716) 665-2504
Mr. James Roach
jroach@falconerprinting.com

Flower City Printing, Inc.

1725 Mt. Read Blvd.
Rochester, NY 14606
(585) 663-9000
Mr. Steve Schuld
steve.schuld@flowercitygroup.com

Grover Cleveland Press, Inc.

2676 Sweet Home Road
Amherst, NY 14228
(716) 564-2222
Mr. Michael Degen
mike@groverclevelandpress.com

Hammer Packaging

P. O. Box 22678
200 Lucius Gordon Drive
Rochester, NY 14692
(585) 424-3880
Mr. James Prairie
james.prairie@mcclabel.com

Hodgins Engraving

3817 West Main Street Road
Batavia, NY 14020
(585) 343-4444
Ms. Becky Almeter
beckya@hodginsengraving.com

Insty-Prints of Buffalo

265 Franklin St.
Buffalo, NY 14223
(716) 853-6483
Mr. Dave Metz
dave@instybuffalo.com

JaMar Printers

521 Ridge Road East
Rochester, NY 14621
(585) 467-8140
Mr. Tony DiSalvo
info@presstekprinting.com

Katz Americas

3685 Lockport Road
Sanborn, NY 14132
(716) 731-9193
Ms. Tammy Gorzka
tammyg@katzamericas.com

Keller Bros. & Miller, Inc.

401 Franklin Street
Buffalo, NY 14202
(716) 854-2374
Mr. Ralph Salerno
rsalerno@kbmprinting.com

Matrix Imaging Solutions

6341 Inducon Drive East
Sanborn, NY 14132
(716) 504-9700
Mr. John Hartwell
jhartwell@matriximaging.com

Mercury Print Productions Inc.

2332 Innovation Way #4
Rochester, NY 14624
(585) 458-7900
Mr. John Place
jplace@mercuryprint.com

Mod-Pac Corporation

1801 Elmwood Avenue
Buffalo, NY 14207
(716) 873-0640
Mr. Bruce Stockton
bstockton@modpac.com

North Delaware Printing, Inc.

645 Delaware Street
Tonawanda, NY 14150
(716) 692-0576
Mr. Mike Brown
ndelprint@aol.com

Nosco

5568 Davison Road
Lockport, NY 14094
(716) 434-5501
Mr. David Carver
dcarver@nosco.com

O.L.P. Print Finishing

38 Saginaw Drive
Rochester, NY 14623
(585) 224-0490
Mr. Ken Hampson
ken@olpfinishers.com

WESTERN NEW YORK ▼

Panther Graphics Inc.
465 Central Avenue
Rochester, NY 14605
(585) 546-7163
Mr. Tony Jackson
tony@panthergraphics.net

Partners Press
1881 Kenmore Avenue
Kenmore, NY 14217
(716) 876-2284
Mr. Peter Ruettimann
peter.ruettimann@zenger.com

Penny Lane Printing Inc.
P. O. Box 340
1471 Rt. 15
Avon, NY 14414
(585) 226-8111
Mr. Manuel Karam
manuelkaram@gvpennysaver.com

Phoenix Graphics, Inc.
1525 Emerson Street
Rochester, NY 14606
(585) 232-4040
Mr. Sal DeBiase
sam@phoenix-graphics.com

Pioneer Printers, Inc.
1087 Erie Avenue
North Tonawanda, NY 14120
(716) 692-8492
Mr. Carl Hoover
info@pioneerprinters.com

Premier Packaging
275 Wiregrass Parkway
West Henrietta, NY 14586
(585) 924-8460
Mr. Bruce Stratton
bstratton@premiercustompkg.com

Print2Web, LLC
25 John Glenn Drive, Suite 102
Amherst, NY 14228
(716) 768-4329
Mr. Gene Szerbiak
gszerbiak@gmail.com

Printed Image of Erie County
1906 Clinton Street
Buffalo, NY 14206
(716) 821-1880
Mr. Richard Zavarella Sr.
rzavarellasr@printedimageofbuffalo.com

Quality Bindery Services Inc.
501 Amherst Street
Buffalo, NY 14207
(716) 883-5185
Ms. Kathleen Hartmans
kathie@qualitybindery.com

Quo Vadis Editions Inc.
120 Elmview Avenue
Hamburg, NY 14075
(716) 648-2602
Mr. Joseph P. Mead III
joem@quovadisplanners.com

Register Graphics, Inc.
P. O. Box 98
220 Main Street
Randolph, NY 14772
(716) 358-2921
Mr. Tim Beach
tim@registergraphics.com

RIT - Print & Postal HUB
1 Lomb Memorial Drive
Rochester, NY 14623
(585) 475-4911
Ms. Mary Ellen Gauntlett
megmai@rit.edu

Service Print Shop
P. O. Box 232
11 West Third Street
Dunkirk, NY 14048
(716) 366-2677
Mr. Kevin Persch
kwpersch@netsync.net

Shipman Print Solutions
6120 Lendell Drive
Sanborn, NY 14132
(716) 504-7700
Mr. Greg Blum
gregb@shipmanprint.com

SupremeX
400 Humberline Drive
Etobicoke, ON M9W 5T3
(416) 627-3335
Ms. Andrina Rose
andrina.rose@supremex.com

SupremeX
2914 Walden Avenue
Depew, NY 14043
(716) 686-0100
Mr. Bryan McMullen
bryan.mcmullen@supremex.com

The Copy Store
49 Court Street
Buffalo, NY 14202
(716) 847-6400
Mr. Chris Riordan
chris@buffalocopy.com

TLF Graphics
235 Metro Park
Rochester, NY 14623
(585) 272-5500
Mr. Robert McJury
bob@tlfgraphics.com

CENTRAL NEW YORK ▼

Twenty-First Century Press
501 Cornwall Avenue
Buffalo, NY 14215
(716) 835-5907
Ms. Meg Crimmen
meg@twentyfirstcenturypress.com

Ultrapak
P. O. Box 130
134 Franklin Avenue
Dunkirk, NY 14048
(716) 366-3654
Mr. Khalid Khan
khalid@ultrapak.us

Zenger Group
777 East Park Drive
Tonawanda, NY 14150
(716) 871-1058
Mr. Stephen Zenger
srzenger@zenger.com

CENTRAL NEW YORK

3i Graphics & Signs Inc.
514 Chenango Street
Binghamton, NY 13901
(607) 723-8941
Mr. Nick Taro
nicktar@3igraphics.com

Acco Brands USA, LLC
101 O'Neil Road
Sidney, NY 13838
(607) 563-9411
Mr. Christopher Plonski
christopher.plonski@acco.com

Ansun Graphics, Ltd.
6392 Deere Road
Syracuse, NY 13206
(315) 437-6869
Mr. Jerry Markee
jerry@ansungraphics.com

Apple Converting
176 Corporate Drive
Oneonta, NY 13820
(607) 432-6500
Mr. Troy Turley
troyturley@appleconverting.com

Canastota Publishing Co., Inc.
130 East Center Street
Canastota, NY 13032
(315) 697-9010
Mr. Patrick Milmoe
canpubco@twcny.rr.com

Cathedral Corporation
632 Ellsworth Road
Rome, NY 13441
(315) 338-0021
Ms. Marianne W. Gaige
mgaige@cathedralcorporation.com

Chenango Union Printing, Inc.
P. O. Box 149
15 American Avenue
Norwich, NY 13815
(607) 334-2112
Mr. Andrew Phelps
andrew@chenangounion.com

Dupli Envelope & Graphics
6761 Thompson Road
Syracuse, NY 13211
(315) 472-1316
Mr. Kemper Matt Jr.
kemper@duplionline.com

Eagle Envelope Company
P. O. Box 236
6011 Sirrine Road
Ithaca, NY 14851
(607) 387-3195
Mr. Dave Martin
dmartin@duplionline.com

Eastwood Litho, Inc.
P. O. Box 131
4020 New Court Avenue
Syracuse, NY 13206
(315) 437-2626
Mr. Chris Cox
ccox@eastwoodlitho.com

Eastwood Litho, Inc.
P. O. Box 131
4020 New Court Avenue
Syracuse, NY 13206
(315) 437-2626
Mr. Steve Bode
sbode@eastwoodlitho.com

Evergreen Manufacturing
235 Cortland Avenue
Syracuse, NY 13202
(315) 454-4175
Ms. Rene J. Musso
info@evergreenfolders.com

F.M. Howell & Company
P. O. Box 286
79 Pennsylvania Avenue
Elmira, NY 14902
(607) 734-6291
Ms. Katherine H. Roehlke
bkj@howellpkg.com

Gaylord Bros., Inc.
7282 William Barry Blvd.
Syracuse, NY 13221
(315) 634-8222
Mr. Jim Burke
jim.burke@gaylord.com

CENTRAL NEW YORK ▼

Hansen & Hansen Quality Print

P.O. Box 6761
216 Burnet Avenue
Syracuse, NY 13203
(315) 478-0108
Mr. Ted Hansen
thansen@hansenqp.com

HP Mile LLC

1112 East Fayette Street
Syracuse, NY 13210
(315) 474-0100
Mr. Michael Brady
mbrady@hpmile.com

Immediate Mailing Services

245 Commerce Blvd.
Liverpool, NY 13088
(800) 466-4189
Mr. John D. Mashia Jr.
jmashia@imsdirect.com

IMS Direct Link

245 Commerce Blvd.
Liverpool, NY 13088
(315) 437-4189
Mr. Mark Vanderpool
mvanderpool@imsdirect.com

Jacobs Press, Inc.

P.O. Box 580
87 Columbus Street
Auburn, NY 13021
(315) 252-4861
Mr. David Verdi
david.verdi@jacobspress.com

Johnson Newspaper Corp.

260 Washington Street
Watertown, NY 13601
(315) 661-2351
Mr. Alec Johnson
aej@wtd.net

KinaneCo Printing Systems

2925 Milton Avenue
Syracuse, NY 13209
(315) 468-6201
Mr. Greg Kinane
greg@kinaneco.com

Midgley Printing Inc.

4697 Grange Road
Clay, NY 13041
(315) 475-1864
Mr. Bruce Midgley
bruce_midgley@yahoo.com

NextGen Label Group

200 Stewart Drive
North Syracuse, NY 13212
(315) 422-1037
Mr. Tom Sargent
tsargent@nglabel.com

EASTERN NEW YORK ▼

P.J. Green, Inc.

100 Whitesboro Street
P.O. Box 4026
Utica, NY 13504
(315) 732-0446
Ms. Marianne Reynolds
marianne@pjgreen.com

PCI - Paper Conversions, Inc.

6761 Thompson Road North
Syracuse, NY 13211
(315) 437-1641
Mr. Tom McDermott
tmcdermott@swiprintworks.com

Sellco Industries, Inc.

58 Grant Street
Cortland, NY 13045
(607) 756-7594
Mr. George DeLorenzo
george@sellcoinc.com

Snyder Communications

P.O. Box 151
29 Lackawanna Avenue
Norwich, NY 13815
(607) 334-3276
Ms. Mona Noble
mnoble@circulars.com

T.C. Peters Printing Co. Inc.

2336 West Whitesboro Street
Utica, NY 13502
(315) 724-4149
Mr. Douglas Peters
tcpetersprinting@gmail.com

The QMC Group

4707 Dey Road
Liverpool, NY 13088
(315) 449-1748
Mr. Thomas Quartier
tomq@theqmccgroup.com

Upstate Printing, Inc.

433 West Onondaga Street
Syracuse, NY 13202
(315) 475-6140
Ms. Kim Vinciguerra
kim@upstateprinting.com

Vicks

P.O. Box 270
5166 Commercial Drive
Yorkville, NY 13495
(315) 736-9344
Mr. Dwight E. Vicks III
dwight@vicks.biz

EASTERN NEW YORK

Alchar Printing

599 Pawling Avenue
Troy, NY 12180
(518) 274-2421
Ms. Denise Padula
denise@alchar.com

Amsterdam Printing

P.O. Box 701
166 Wallins Corner Road
Amsterdam, NY 12010
(518) 842-6000
Mr. Jason Moreau
jason.moreau@taylor.com

Battenkill Press

P.O. Box 159
891 State Route 22
Cambridge, NY 12816
(518) 677-5988
Mr. Christopher Belnap
belnap@cpacific.com

Clear View Bag Co., Inc.

P.O. Box 11160
Albany, NY 12211
(518) 458-7153
Mr. Todd Romer
toddromer@clearviewbag.com

Fort Orange Press

11 Sand Creek Road
Albany, NY 12205
(518) 489-3233
Mr. Robert Witko
rwitko@fortorangepress.com

GF Labels

10 Ferguson Lane
Queensbury, NY 12804
(518) 798-6643
Mr. Rob Gray
rgray@glabels.com

Lane Press of Albany

11 Kairnes Street
Albany, NY 12205
(518) 438-7834
Mr. Rob Beach
rhb@lanepressofalbany.com

Maar Printing Service

49 Oakley Street
Poughkeepsie, NY 12601
(845) 454-6860
Mr. Howard Gropper
hgropper@maarprinting.com

MDP Marketing

1 Princess Green
Loudonville, NY 12211
(518) 858-1719
Ms. Darcy Harding
darcy@mdpmarketing.com

Modern Press

One Colonie Street
Albany, NY 12207
(518) 434-2921
Mr. Patrick Ryan
patrick@modernpress.com

METRO NYC ▼

New York State Bar Association

One Elk Street
Albany, NY 12207
(518) 487-5770
Mr. Gordon Ryan
gryan@nysba.org

Prout Printers, Inc.

51 Collins Avenue
Troy, NY 12180
(518) 274-5941
Mr. William Prout
proutprinters@yahoo.com

Velocity Print Communications

705 Corporation Park
Scotia, NY 12302
(518) 370-1158
Mr. David Benny
dbenny@velocityprint.com

Walter Snyder Printer, Inc.

691 River St.
Troy, NY 12180
(518) 272-8881
Ms. Dona Snyder-Reardon
dona.reardon@snyderprinter.com

METRO NEW YORK CITY

Access Direct Systems, Inc.

91 Executive Boulevard
Farmingdale, NY 11735
(631) 420-0770
Ms. Lori Messina
lmessina@accessdirect.com

Arcolor

400 Sagamore Avenue
Mineola, NY 11501
(516) 741-8700
Mr. Anthony Greco Sr.
info@arcolor.com

All Color Printers

305 Suburban Ave.
Deer Park, NY 11729
(516) 420-0649
Mr. Steven Bogue
steven@allcolorprinters.com

B Squared Inc.

104 West 29th Street, 7th Floor
New York, NY 10001
(212) 777-2044
Mr. Tim Boucher
tb@bsqu.com

Cedar Graphics

1700 Ocean Avenue
Ronkonkoma, NY 11779
(631) 467-1444
Mr. Michael Clark
michael.clark@cedargraphics.com

METRO NEW YORK CITY ▼

Citation Healthcare Labels LLC

55 Engineers Road
Hauppauge, NY 11788
(631) 293-4646
Mr. Frederick Youngs
fyoungs@citlabels.com

Haig Graphic Communications

690 Old Willets Path
Hauppauge, NY 11788
(631) 582-5800
Mr. James Kaloudian
jimk@haiggraphic.com

Command Direct

310 Oser Avenue
Hauppauge, NY 11788
(631) 753-2630
Mr. Gary Bolnick
gary@commanddirect.com

Composite Forms, Inc.

7 Merritt Street
Port Chester, NY 10573
(914) 937-1808
Mr. Frank Madonia
fm@compositeprint.com

Datographics/Spectragraphics

4 Brayton Court
Commack, NY 11725
(631) 499-3100
Mr. Glenn Schuster
glenn@datagraphicdesign.com

Design Distributors Inc.

300 Marcus Blvd.
Deer Park, NY 11729
(631) 242-2000
Mr. Adam Avrick
adam@designdistributors.com

Duggal Visual Solutions

63 Flushing Avenue, Bldg. 25
Brooklyn, NY 11205
(516) 576-2100
Mr. Michael Duggal
mduggal@duggal.com

D.P. Murphy

1340-2 Lincoln Avenue
Holbrook, NY 11741
(631) 227-1227
Ms. Susan Maccaron
suem@dpmurphy.com

DWS Printing Associates, Inc.

89 North Industry Court
Deer Park, NY 11729
(631) 667-6666
Mr. Andy Staib
astaib@dwsprinting.com

Grand Meridian Printing, Inc.

43-01 22nd Street, Floor 1
Long Island City, NY 11101
(347) 218-1806
Mr. K.Y. Chow
kychow@gmprintingny.com

Idesco Corporation

37 West 26th Street, 10th Floor
New York, NY 10010
(212) 889-2530
Mr. Andrew Schonzeit
info@idesco.com

Idesco Safety Co., LLC

31 South Street, Unit 1W
Mt. Vernon, NY 10550
(844) 302-9806
Mr. Jack Klebanow
jklebanow@idescosafety.com

Irvin Simon Photographers

146 Meacham Avenue
Elmont, NY 11003
(516) 437-4700
Mr. Steve Miller
steve@irvinsimon.com

Levon Graphics Corp.

301 Suburban Avenue
Deer Park, NY 11729
(631) 753-2022
Mr. Harry Dickran
harryld@levongraphics.com

Lorraine Gregory Corporation

95A Executive Drive
Edgewood, NY 11717
(631) 694-1500
Mr. Jay Demetriou
jay@americanmail.com

LPI Envelope

1460 North Clinton Avenue, Unit I9
Bayshore, NY 11706
(631) 647-2694
Ms. Victoria Heikkila
service@lpienvelope.com

Merlin Printing Inc.

215 Dixon Avenue
Amityville, NY 11701
(631) 842-6666
Mr. Steven Vid
svid@merlinprinting.com

Mid Island Group USA LLC

77 Schmitt Blvd.
Farmingdale, NY 11735
(631) 293-0180
Mr. Robert Geier
bobg@midislandgroup.com

Multi Packaging Solutions

325 Duffy Avenue
Hicksville, NY 11801
(516) 277-8601
Mr. Robin Henfling
robin.henfling@multipkg.com

New Horizon Graphic

1200 Prime Place
Hauppauge, NY 11788
(631) 231-8055
Mr. Paul Guida
paul@newhorizontographic.com

New York Label & Box Works

50 Oval Drive
Islandia, NY 11749
(631) 234-7207
Mr. Steven Haedrich
steven@nylelabel.com

Northport Printing

100A Cabot Street
West Babylon, NY 11704
(631) 420-4949
Mr. Daniel Bartolomeo
cabotpress@aol.com

Official Offset Corporation

8600 New Horizons Boulevard
Amityville, NY 11701
(631) 957-8500
Mr. Frank Paulino
frank@officialoffset.com

Playbill, Inc.

37-15 61st Street
Woodside, NY 11377
(718) 335-4033
Mr. John LoCascio
jlocascio@playbill.com

Record Press Inc.

229 West 36th Street
New York, NY 10018
(212) 619-4949
Mr. Dean Misser
dmisser@recordpress.com

Reliable Press II, Inc.

73 Sealey Avenue
Hempstead, NY 11550
(516) 485-2000
Mr. Steve Robinson
steve@reliablepress.com

Rosemont Press, Inc.

35 West Jefry Boulevard
Deer Park, NY 11729
(631) 274-8976
Ms. Patricia M. Reardon
preardon@rosemontpress.com

Ryan Printing

300 Corporate Drive
Blauvelt, NY 10913
(845) 535-3235
Mr. Alfred Ryan
al@ryanprintinginc.com

Sentinel Innovation

55 Chasner Street
Hempstead, NY 11550
(516) 486-5000
Mr. Glen Boehmer
glen@sentinelinnovation.com

Stellar Printing, Inc.

38-38 9th Street
Long Island City, NY 11101
(718) 361-1600
Mr. Kevin Ednie
k.ednie@stellarprinting.com

Sterling-Pierce Co., Inc.

395 Atlantic Avenue
East Rockaway, NY 11518
(516) 593-1170
Mr. Steven Cieslicki
scieslicki@sterlingpierce.com

The Marsid M & M Group

245 Westbury Avenue
Carle Place, NY 11514
(516) 334-1603
Mr. Barry Caputo
barry@mmprint.com

The Mines Press, Inc.

231 Croton Avenue
Cortlandt Manor, NY 10567
(914) 788-1800
Mr. Steven Mines
smines@minespress.com

Tobay Printing Co., Inc.

1361 Marconi Boulevard
Copiague, NY 11726
(631) 842-3300
Mr. Robert Rogers
rrogers@tobayprinting.com

William Charles Printing

7 Fairchild Court
Plainview, NY 11803
(516) 349-0900
Mr. Chris Pellegrini
chris@williamcharlesprinting.com

NORTHERN NEW JERSEY ▼

NORTHERN NEW JERSEY

Ace Twill

22 Russo Place
Berkeley Heights, NJ 07922
(908) 665-1700
Mr. John Cooper
john@acelitho.com

AJ Images, Inc.

259 East 1st Avenue
Roselle, NJ 07203
(908) 241-6900
Mr. Steve Greebel
accounting@ajimages.com

Asha44, LLC

175 Route 46 West
Fairfield, NJ 07004
(201) 306-3600
Mr. Lester Samuels
lester.samuels@asha44.com

Bloomberg LP

431 Ridge Road
Dayton, NJ 08810
(732) 230-5362
Mr. Ron Shiber
rshiber@bloomberg.net

Clark Packaging & Display

6 Audrey Place
Fairfield, NJ 07004
(973) 575-5860
Mr. Rick Esposito
rick@clarkprintinginc.com

Cultech/Autajon Group

3500 Hadley Road
South Plainfield, NJ 07080
(732) 225-2722
Mr. Jean-Christophe Duchamp
jean-christophe.duchamp@autajon.com

DCC - Digital Color Concepts

256 Sheffield Street
Mountainside, NJ 07092
(908) 264-0515
Mr. Don Terwilliger
don@dccnyc.com

Direct Printing Impressions

33 Fairfield Place
West Caldwell, NJ 07006
(973) 227-6111
Mr. Raymond Luggiero
ray.luggiero@dipiprints.com

E & M Bindery, Inc.

11 Peekay Drive
Clifton, NJ 07014
(973) 777-9300
Mr. Gary R. Markovits
gary@embindery.com

Globe Die Cutting Products Inc.

76 Liberty Street
Metuchen, NJ 08840
(732) 494-7744
Mr. Spencer Brody
sbrody@globediecutting.com

Hatteras Press

56 Park Road
Tinton Falls, NJ 07724
(732) 223-9888
Mr. Bill Duerr
bduerr@hatteras.us

Highroad Press LLC

220 Anderson Avenue
Moonachie, NJ 07074
(201) 708-6900
Ms. Hallie Satz
hallie@highroadpress.com

K M Media Group

220 Entin Road
Clifton, NJ 07014
(973) 330-3000
Mr. Jeff Kirschenbaum
jeffk@kayprinting.com

Keepsake Products

651 Garden Street
Carlstadt, NJ 07072
(973) 816-2324
Mr. Andy Griffin
agriffin@keepsakeboxusa.com

NB Bookbinding, Inc.

356 Getty Avenue, Building 2
Clifton, NJ 07011
(973) 247-1200
Ms. Christine Bassil
christine@nbbookbinding.com

Newark Trade

P. O. Box 379
177 Oakwood Avenue
Orange, NJ 07050
(973) 674-3727
Mr. Robert Wislocky
bobw@newarktrade.com

Precise Corporate Printing

1 Cape May Street
Harrison, NJ 07029
(973) 350-0330
Mr. James Donnelly
jim.donnelly@precisecorp.com

Premium Color Group

651 Garden Street
Carlstadt, NJ 07072
(973) 472-7007
Mr. Mark Fitzgerald
mfitz@premiumcolor.com

Prestone Printing Co.

29 Brook Avenue
Maywood, NJ 07607
(347) 468-7900
Mr. Robert Adler
rob@prestoneprint.com

Princetonian Graphics, Inc.

45 Stouts Lane, Suite 4
Monmouth Junction, NJ 08852
(732) 329-8282
Mr. Jack Norsworthy
jnorsworthy@pringraph.com

Print Solutions LLC

320 South Dean Street
Englewood, NJ 07631
(201) 567-9622
Mr. Paul Vartanian
paulv@printsolutions.info

Sandy Alexander Inc.

200 Entin Road
Clifton, NJ 07014
(973) 470-8100
Mr. Matthew Flippen
mflippen@sandyinc.com

Sanofi

55 Corporate Drive
Bridgegewater, NJ 08807
(908) 981-7615
Mr. Robert Leander
robert.leander@sanofi.com

Sefercraft

313 Regina Avenue
Rahway, NJ 07065
(718) 833-3800
Mr. Benji Sefer
benji@sefercraft.com

Tension Corporation

819 East 19th Street
Kansas City, MO 64108
(816) 283-1499
Ms. Kay Jarvis
kjarvis@tension.com

Toppan Merrill 1 LLC

649 Rahway Avenue
Union, NJ 07083
(212) 596-7747
Mr. Harold Raynor
haroldraynor@toppanmerrill.com

Trilon Color Graphics

87 Burlews Court
Hackensack, NJ 07601
(212) 255-6140
Mr. Justin Strickler
justin@trilongraphics.com

SOUTHERN NJ ▼

SOUTHERN NEW JERSEY

Alcop Adhesive Label Co. Inc.

P.O. Box 398
826 Perkins Lane
Beverly, NJ 08010
(609) 871-4400
Ms. Denise DeWitt
denise@alcoplabels.com

BP Print Group

315 Fourth Street
Lakewood, NJ 08701
(732) 905-9830
Mr. Ben Heinemann
ben@bprintgroup.com

Business Card Express

1602 Hylton Road
Pennsauken, NJ 08110
(856) 596-3150
Mr. John McTigue
john@bcex.com

ColorQuick

9100 Pennsauken Highway
Pennsauken, NJ 08110
(800) 820-3000
Mr. Michael Nolan
mnolan@crwgraphics.com

CRW Graphics

9100 Pennsauken Highway
Pennsauken, NJ 08110
(856) 662-9111
Mr. David Carpenter
dcarpenter@crwgraphics.com

Dune Grass Publishing

39 Indiana Avenue
Blackwood, NJ 08012
(609) 774-6562
Mr. Jim P. Simpkins
jimsimpkins39@gmail.com

Evergreen Printing Co.

P.O. Box 786
1001 Haag Avenue
Bellmawr, NJ 08031
(856) 933-0222
Mr. Carmen Pinto
cpinto@egpp.com

Fort Nassau Graphics

1757 Imperial Way
West Deptford, NJ 08066
(856) 853-2800
Ms. Jenai Cipolone
jcipolone@fortnassaugraphics.com

SOUTHERN NJ ▼**WESTERN PA ▼****EASTERN PA ▼****ICS Corporation**

100 Friars Blvd.
West Deptford, NJ 08086
(215) 427-3355
Mr. Matthew Bastian
mjbastian@ics-corporation.com

Invoke LLC

6 Corporate Drive
Cranbury, NJ 08512
(609) 771-4000
Mr. Jay Zeigler
jayzeigler@innvoke.com

Mountain Printing Co. Inc.

P.O. Box 608
27 North Atlantic Avenue
Berlin, NJ 08009
(856) 767-7600
Ms. Lois DePasquale
lois@mountainprinting.com

Park Printing Services Inc.

7300 North Crescent Blvd.
Building #21
Pennsauken, NJ 08110
(856) 675-1600
Mr. Donald Reed
donjr@parkprintingco.com

Paulsboro Printers

22 East Washington Street
Paulsboro, NJ 08066
(856) 423-1200
Mr. Anthony Tierno
paulsprinter@aol.com

Perfect Communications

1533 Glen Avenue
Moorestown, NJ 08057
(856) 787-1877
Mr. Joseph Olivo
jolivo@perfectcommunications.com

Pin Point Container Corp.

669 Tanyard Road
Deptford, NJ 08096
(856) 848-2115
Mr. Bruce Baelz
bruce@pinpointpack.com

Pirolli Printing Company Inc.

860 W. Browning Road
Bellmawr, NJ 08031
(609) 933-1285
Mr. Matthew Pirolli
matt@pirolliprinting.com

Robert E. McKeever Studio LLC

46 Elton Avenue
Yardville, NJ 08620
(609) 585-0540
Ms. Catherine McKeever
evermax@optonline.com

Square One

111 Gaither Drive, Suite 104
Mount Laurel, NJ 08054
(856) 234-6999
Mr. Drew Townsend
drew@sqone.net

Trenton Printing LLC

1150 Southard Street, Suite 2
Trenton, NJ 08638
(609) 695-6485
Mr. David Nugent
dnugent@trentonprinting.com

Urner Barry

1001 Corporate Circle Ste.1
Toms River, NJ 08755
(732) 575-1980
Mr. Chris Ashley
cashley@urnerbarry.com

WESTERN PENNSYLVANIA**Butler Color Press**

119 Bonnie Drive
Butler, PA 16002
(724) 283-9132
Mr. Raymond W. Sielski
rsielski@butlrcp.com

C D I Printing

P.O. Box 689
1622 Middle Road Extension
Gibsonia, PA 15044
(724) 444-6771
Mr. Jake Williams
jakewill@cdiprint.com

Creps United Publications

P.O. Box 746
4185 PA-286
Indiana, PA 15701
(724) 463-8522
Mr. Mike Palmo
mpalmo@crepsunited.com

Heeter Direct

441 Technology Drive
Canonsburg, PA 15317
(724) 820-1961
Mr. Scott Heeter
scott@heeter.com

Highmark Health

120 Fifth Avenue
Pittsburgh, PA 15222
(412) 544-8147
Ms. Kelly McKenna
kelly.mckenna@highmarkhealth.org

KDC aka Lizzie Bullets

2100 Babcock Boulevard
Pittsburgh, PA 15209
(412) 446-2784
Ms. Kristine King
kking@printpgh.com

McCarty Printing Company

P. O. Box 1136
246 East 7th Street
Erie, PA 16512
(814) 454-6337
Mr. Brandon Sieber
brandon@mccartyprinting.com

MVP Printing & Promo Products

4734 Pittsburgh Avenue
Erie, PA 16509
(814) 520-8392
Mr. Ken Menale
ken@gohrsondemand.com

Nupp Printing Co.

5 East Main Street
Sykesville, PA 15865
(814) 894-2467
Mr. Pat Reasinger
pat@nuppprinting.com

EASTERN PENNSYLVANIA**About Mail**

105 James Way
Southhampton, PA 18966
(215) 322-1199
Mr. Jeff Rosenthal
jeff@aboutmail.com

Action Mailers

90 Commerce Drive
Aston, PA 19014
(610) 859-0500
Mr. Larry Mills
lmills@actionmailer.com

Alcom

140 Christopher Lane
Harleysville, PA 19438
(215) 513-1600
Mr. Don Eichman
deichman@alcomprinting.com

AlphaGraphics

1617 North Line Street
Lansdale, PA 19446
(215) 721-8500
Mr. Sean Gallagher
sgallagher@alphagraphics.com

Andrew W. Nissly Inc.

P.O. Box 633
544 West Mill Avenue
Lancaster, PA 17608
(717) 393-3841
Mr. Andrew W. Nissly
anissly@aol.com

ANRO

931 South Matlack Street
West Chester, PA 19382
(610) 235-2300
Mr. David Spinelli
david.spinelli@anro.com

Anstadt Company

P.O. Box 1626
3300 Farmtrail Road
York, PA 17405
(717) 767-6891
Mr. Matthew R. Doran
matt@anstadt.com

Bayard Printing Group

One Maynard Street
Williamsport, PA 17701
(570) 326-7634
Mr. Mark Lundberg
mlundberg@bayardprinting.com

Bradley Graphic Solutions Inc.

941 Mill Road
Bensalem, PA 19020
(215) 638-8771
Mr. Robert Bradley Jr.
bob@bradleygraphics.net

Cannon Graphics Inc.

3901 Nebraska Street, Unit C
Levittown, PA 19056
(215) 676-5114
Mr. Dan McDonald
dmcdonald@cannongraphics.com

Complete Finishings & Folding

7920 State Road Rear
Philadelphia, PA 19136
(215) 335-9311
Mr. Vincent Jones
vincentj@completefinishings.com

Conlins Digital Print & Copy

1011 West 8th Avenue
King of Prussia, PA 19406
(610) 647-6100
Ms. Kim Ayling
kayling@conlinscopy.com

Conner Printing Inc.

2977 Dutton Mill Road
Aston, PA 19014
(610) 494-2222
Mr. Alan B. Conner
aconner@connerprinting.com

Cortineo Creative

260 N. Broad Street
Doylestown, PA 18901
(215) 348-1100
Ms. Lori E. Norcross
lori@cortineocreative.com

Daily Pennsylvanian

4015 Walnut Street
Philadelphia, PA 19104
(609) 712-0445
Ms. Katherine Ross
ross@thedp.com

EASTERN PA ▼

Dickinson College

P.O. Box 1773
Carlisle, PA 17013
(717) 245-1960
Krista Hanley
hanleyk@dickinson.edu

DMR Graphics/Invoke LLC

5 Union Hill Road
West Conshohocken, PA 19428
(610) 832-9300
Ms. Jamie McLennan
jamie@dmrgraphics.com

Double Eagle Graphics

780 5th Avenue, Suite 100
King of Prussia, PA 19406
(610) 365-3360
Mr. Scott Carpenter
scott@doubleeagledigital.com

Eagle Graphics Inc.

150 North Moyer Street
Annville, PA 17003
(800) 441-8198
Mr. Edward D. Jocham
edj@eaglegraphic.com

Executive Printing

P.O. Box 100
656 West Newport Road
Elm, PA 17521
(717) 664-3636
Mr. Joseph Martin
joe.martin@executiveprintingcorp.com

Gemalto a Thales Company

101 Park Drive
Montgomeryville, PA 18936
(215) 390-2000
Mr. Marcos Vazquez
marcos.vazquez@thalesgroup.com

Grafika Commercial Printing

710 Johnston Street
Sinking Springs, PA 19608
(610) 678-8630
Mr. Bernard Elzer III
bernie3@grafikaprint.com

Graphic Communications Inc.

793 Nina Way
Warminster, PA 18974
(215) 441-5335
Ms. Loretta Andrews
loretta@graphiccommunications.us

Graphic Imaging

6310 Easton Road
Pipersville, PA 18947
(215) 766-7927
Ms. Katherine Keller
kkeller@graphicimaging.com

Graphics Universal Inc.

P.O. Box 610
25 Commerce Avenue
Greencastle, PA 17225
(717) 597-3108
Mr. Garon Gembe
garon@graphicsuniversal.com

Grit Commercial Printing Inc.

80 Choate Circle
Montoursville, PA 17754
(570) 368-8021
Mr. Lance A. Spitler
lspitler@gritprinting.com

H & H Graphics Inc.

854 North Prince Street
Lancaster, PA 17603
(717) 393-3941
Mr. Mike Williams
mike@thinkhh.com

HM Document Solutions

107 Lee Street
Stewartstown, PA 17363
(717) 302-8102
Mr. Darren Bradley
darren.bradley@me.com

Intellicor

330 Eden Road
Lancaster, PA 17601
(717) 285-6720
Mr. Michael Hurly
mhurly@intellicor.com

International Graphic Services

73 Laurel Circle
Newtown, PA 18940
(215) 968-2598
Mr. Skip Wright
skip@igsnj.com

ITP of USA Inc.

200 South Chestnut Street
Elizabethtown, PA 17022
(717) 367-3670
Mr. Patrick McCauley
pmccauley@itpofusa.com

J. Davis Printing

7109 Ridge Avenue
Philadelphia, PA 19128
(215) 483-1006
Mr. John E. Davis
john@jdavisprinting.co

Kirkland Printing Inc.

526 North York Road
Willow Grove, PA 19090
(215) 706-2399
Ms. Kristen Schada
kris@kirklandprinting.com

Lapsley Printing Inc.

4612 Wellington Street
Philadelphia, PA 19135-1234
(215) 332-7451
Mr. Wayne Inglsa
lapsleyprint@comcast.net

LEM Products Inc.

147 Keystone Drive
Montgomeryville, PA 18936
(215) 348-9900
Mr. Timothy O'Connor Jr.
timo@lemproductsinc.com

Little Mountain Printing Inc.

234 East Rosebud Road
Myerstown, PA 17067
(717) 933-8091
Mr. Merle S. Gingrich
merle@littlemountainprinting.com

M & M Displays

7700 Brewster Avenue
Philadelphia, PA 19153
(215) 365-5200
Mr. Michael Fell
mfell@mmdisplays.com

Max Solutions Inc.

2558 Pearl Buck Road
Bristol, PA 19007
(860) 449-4763
Mr. Thomas Southworth
tomsouthworth@maxpkgsolutions.com

Maximum Graphics Corp.

1408 Ford Road
Bensalem, PA 19020
(215) 639-3110
Mr. Mike Kane
mkane@maximumgraphics.net

Mercury Press Printing Inc.

940 Biddle Lane
Bensalem, PA 19020
(215) 639-1257
Mr. Richard Murphy
merpres@aol.com

MPdesign Inc.

81 Big Oak Road, Suite 203
Morrisville, PA 19067
(215) 428-0881
Mr. Michael Lee
mike.lee@mpdesign-inc.com

Nacci Printing Inc.

1327 North 18th Street
Allentown, PA 18104
(610) 434-1224
Mr. Frank D. Nacci
frank.nacci@nacciprinting.com

P.A. Hutchison Co.

400 Penn Avenue
Jermyn, PA 18433
(570) 876-4560
Mr. Christian Hutchison
chutchison@pahutch.com

PDC Graphics

105 James Way Rear Bldg.
Southampton, PA 18966
(215) 942-7500
Mr. Jim Rosenthal
jimr@pdcgraphics.com

Professional Duplicating Inc.

700 Abbott Drive, Unit 1
Broomall, PA 19008
(610) 891-7979
Mr. Thomas Gregory Jr.
tomjr@produpe.com

RichArt Graphics

1305 Vine Street
Philadelphia, PA 19107
(215) 922-1539
Mr. Mike Antner
mike@richartgraphics.com

Rite Envelope & Graphics Inc.

250 Boot Road
Downington, PA 19335
(610) 518-1601
Mr. Samuel Lamson
slamson@ritegraphics.com

Smith Edwards Dunlap

2867 East Allegheny Avenue
Philadelphia, PA 19134
(215) 425-8800
Mr. Jonathan Fisher
jfischer@sed.com

Star Printing Inc.

P.O. Box 1537
West Chester, PA 19380
(610) 436-1111
Mr. Allan Swanson Jr.
allan.swanson@starprintmail.net

Sterling Finishing Inc.

1300 East Mermaid Lane
Wyndmoor, PA 19038
(267) 682-0844
Mr. Craig Conover
rcc@sterlingfinishing.com

Strata Company

5166 Campus Drive
Plymouth Meeting, PA 19462
(610) 941-6100
Mr. Jeff Sammak
jsammak@gostrata.com

Sure Fold Co. Inc.

600 East Erie Avenue
Philadelphia, PA 19134
(215) 634-7480
Mr. Mike Duffy
mduffy@surefoldco.com

TEK ID Inc.

297 DeKalb Pike
North Wales, PA 19454
(800) 747-5250
Mr. Eric Schaller
eric@tekid.com

The Standard Group

P.O. Box 1059
Reading, PA 19603
(610) 375-6174
Mr. Jim Rowland
jrowland@standardgroup.com

The WordTech Group

395 Circle of Progress
Pottstown, PA 19464
(610) 326-7200
Mr. Benjamin Ohanesian
ben@wordtechinc.com

Tiger Printing Group

65 West Madison Avenue
Telford, PA 18969
(215) 799-0500
Mr. Craig Lindsay
craigl@tigerpg.com

Unipak Inc.

715 East Washington Avenue
West Chester, PA 19380
(610) 436-6600
Mr. Steven Frain

VIZI

882 Louis Drive
Warminster, PA 18974
(215) 441-4444
Mr. Darrel Dundore
darrel@vizirocks.com

Weaver Associates Inc.

753 Rosemont Drive
Lititz, PA 17543
(717) 394-5009
Mr. Ron Weaver
ron@weaverassociatesinc.com

DELAWARE**Union Press Printing**

1723 West 8th Street
Wilmington, DE 19805
(302) 652-0496
Ms. Chrissy Grimes
chrissy@unionpress.com

ASSOCIATE MEMBERS**APPI Energy**

112 East Market Street
Salisbury, MD 21801
(800) 520-6685
Ms. Margo Madden
mmadden@appienergy.com

Associates International

100 Rogers Road
Wilmington, DE 19801
(302) 656-4500
Mr. Charles Copeland
ccopeland@associatesinternational.com

Atlantic, Tomorrow's Office

134 West 26th Street
New York, NY 10001
(212) 741-6400
Mr. Luis Villa
lvilla@tomorrowsoffice.com

B & R Moll Inc.

744 Nina Way
Warminster, PA 18974
(267) 288-0282
Mr. Kevin Moll
kmoll@mollbrothers.com

Bottcher America Corporation

3495 Delaware Drive
Denver, NC 28037
(800) 637-8120
Mr. Dave Murt
dbottcherman@gmail.com

Canon Solutions America

105 Grassnut Court
Roswell, GA 30076
(678) 382-8535
Ms. Tonya Powers
tpowers@csa.canon.com

Cascades Recovery +

3241 Walden Avenue
Depew, NY 14043
(716) 255-2474
Mr. Damian Courtin
damian_courtin@cascades.com

Cascades Recovery+

Rochester
1845 Emerson Street
Rochester, NY 14606
(585) 527-8110
Mr. Jeff Meyers
jeff_meyers@cascades.com

Case Paper Company

500 Mamaroneck Avenue
Harrison, NY 10528
(914) 899-3510
Mr. Simon Schaffer
sschaffer@casepaper.com

Case Paper Company

499 East Tioga Street
Philadelphia, PA 19134
(973) 449-7469
Mr. John Cumming
jcumming@casepaper.com

Clean Rentals, Inc.

P. O. Box 63070
355 Church Street
New Bedford, MA 02746
(866) 371-1169
Mr. Mark Bodzioch
markb@cleanuniforms.com

ColorSource

435 Commerce Lane
West Berlin, NJ 08091
(856) 488-8100
Mr. Murray Ellis
mellis@colorsourceinc.com

ComDoc/Xerox

45 Earhart Drive, Suite 106
Buffalo, NY 14221
(716) 689-0202
Mr. Fred Endres
fred.endres@xerox.com

Constellation Energy

1310 Point Street
Baltimore, MD 21231
(410) 470-2310
Ms. Melissa Raymond
Melissa.Raymond@constellation.com

Creative Juices Marketing

369 Crosby Avenue
Buffalo, NY 14217
(716) 990-0518
Ms. Christina Anderson
tina@creativejuicesny.com

Dolgins Consulting Group

301 East 79th Street
New York, NY 10075
(212) 861-2176
Mr. Gary H. Dolgins
gary@dolginsconsult.com

DPS Digital Print Solutions

4160 Highlander Parkway, Suite 300
Richfield, OH 44286
(330) 659-0410
Mr. Steve R. Poland
spoland@dpsamerica.com

DUPLO USA Corporation

3050 South Daimler Street
Santa Ana, CA 92705
(724) 516-5361
Mr. William Sechler
wsechler@duplousa.com

E-LYNXX Corporation

166 South Main Street
Chambersburg, PA 17201
(717) 709-0990
Mr. William Gindlesperger
william.gindlesperger@elynx.com

Exceptional Specialty Products

499 East Tioga Street
Philadelphia, PA 19134
(215) 430-6491
Mr. John Tillinghast
jtillinghast@casepaper.com

Ferrara Fiorenza PC

5010 Campuswood Drive
East Syracuse, NY 13057
(315) 437-7600
Mr. Nicholas J. Fiorenza
njfiorenza@ferrarafirm.com

FUJIFilm North America Corp.

6 Milton Drive
Medford, NJ 08055
(609) 410-2891
Mr. Fred Heinkel
fheinkel@fujifilm.com

Gilroy, Kernan & Gilroy

P. O. Box 542
210 Clinton Road
New Hartford, NY 13413
(315) 768-8888
Mr. Larry Gilroy
ltg@gkgrisk.com

Gimbel & Associates

400 Garden City Plaza #405
Garden City, NY 11530
(646) 472-1933
Mr. Roger Gimbel
roger@rogergimbel.com

Good2Go Software LLC

P. O. Box 23
217 Apache Drive
Shickshinny, PA 18655
(570) 212-2276
Mr. Michael Reiher
Michael@Good2GoSoftware.com

Hanna Paper Recycling, Inc.

475 Ludwig Avenue
Buffalo, NY 14227
(716) 891-9312
Mr. Brian Corbett
bcorbett@hannapaper.com

ASSOCIATE MEMBERS ▼

Heidelberg USA

1 Ivybrook Boulevard, Suite 180
Ivyland, PA 18974
(215) 677-9600
Ms. Susan Gatto
susan.gatto@heidelberg.com

Heidelberg, USA

4 Rutledge Street
West Roxbury, MA 02132
(203) 558-1817
Mr. Thomas P. Cummings
thomas.cummings@heidelberg.com

Hewlett Packard

18 Coltin Drive
Newburypoint, MA 01950
(978) 590-2123
Mr. Scott Archer
scott.archer@hp.com

Integrated Packaging Industries, Inc.

45 Carey Avenue, Suite 209
Butler, NJ 07405
(973) 839-0500
Mr. Keith Traub
keith@integratedpackaging.net

ITU AbsorbTech

2700 South 160th St.
New Berlin, WI 53151
(282) 827-3509
Mr. Scott Hoffmann
shoffmann@ITUAbsorbTech.com

Kodak

3000 Research Blvd.
Dayton, OH 45420
(937) 380-7160
Ms. Monique Tremaine
monique.tremaine@kodak.com

Koenig & Bauer

P. O. Box 619006
Dallas, TX 75261
(469) 532-8000
Mr. Alex Stepanian
alex.stepanian@koenig-bauer.com

Komori America Corporation

231 Fairview Avenue
Middlesex, NJ 08846
(224) 239-2624
Mr. Jeff Sammons
jsammons@komori.us

Konica Minolta Business Solutions

112 Amesbury Drive
Pittsburgh, PA 15241
(412) 576-9729
Dr. Mark Bohan
mbohan@kmbs.konicaminolta.us

Landa Digital Printing

250 Bartlett Drive
Mickleton, NJ 08056
(913) 314-5004
Mr. Michael Weyermann
michaelwe@landa-corp.com

Liberty or Death Communications

139-15 83rd Avenue #705
Jamaica, NY 11435
(718) 847-9430
Mr. Patrick Henry
pathenry@libordeath.com

Lindenmeyr Munroe

20 Hemlock Street
Latham, NY 12110
(518) 471-5111
Mr. Charlie Launsbach
claunsbach@lindenmeyr.com

Lindenmeyr Munroe

3300 Horizon Drive
King of Prussia, PA 19406
(610) 239-9100
Mr. Michael Ceribelli
mceribelli@lindenmeyr.com

Luminite Products Corporation

148 Commerce Road
Bradford, PA 16701
(814) 817-1420
Ms. Brittani Jones
bjones@luminite.com

ManRoland USA

3936 Chili Avenue
Churchville, NY 14428
(630) 920-2000
Mr. Kevin Neureuter
kevin.neureuter@manroland.us

Mohawk

465 Saratoga Street
Cohoes, NY 12047
(800) 843-6455
Mr. John O'Connor
john.oconnor@mohawkpaper.com

Mohawk

465 Saratoga Street
Cohoes, NY 12047
(800) 843-6455
Mr. Mike Madura
mike.madura@mohawkpaper.com

Palisades Paper, Inc.

13 Jackson Avenue
Spring Valley, NY 10977
(845) 354-0333
Mr. Jacob Schwartz
jacob@palisadespaper.com

Paylocity

5598 St. Elmos Drive
Brewerton, NY 13029
(315) 720-7756
Ms. Jamie Irwin
jirwin2@paylocity.com

Performance Solutions USA, Inc.

820 Locust Grove Road
Greenfield Center, NY 12833
(877) 644-6948
Mr. Michael Casavant
michael@performancesolutionsusa.com

Printcbf

240 Cedar Knolls Road, Suite 203
Cedar Knolls, NJ 07927
(973) 682-9000
Mr. Dan Gordon
dan@printcbf.com

Print Media Centr

Ms. Deborah Corn
deborah@printmediacentr.com

Prisco

1625 Boulevard Avenue
Pennsauken, NJ 08110
(856) 662-3373
Mr. Scott Norris
norriiss@prisco.com

Quinta Groupe, Inc.

41 Elkay Drive
Chester, NY 10918
(845) 469-4377
Ms. Victoria Mathys
vmathys@quintagroupe.com

RIT Wallace Library

90 Lomb Memorial Drive
Serials Department
Rochester, NY 14623
(585) 475-2408
Ms. Diane Grabowski
dmgwml@rit.edu

RMR-Philadelphia LLC

120 East Gloucester Pike
Barrington, NJ 08007
(609) 820-3445
Ms. Debbie Oczkowski
doczkowski@recyclingmr.com

Rolland Enterprises Inc.

758 Brookside Avenue
Swartmore, PA 19081
(610) 909-6532
Ms. Jill Boorse
jboorse@rollandinc.com

Rolleem International

95R South Hoffman Lane
Islandia, NY 11749
(631) 761-9491
Ms. Susan Corwin
scorwin@rolleemusa.com

Roosevelt Paper Co.

One Roosevelt Drive
Mount Laurel, NJ 08054
(856) 303-4100
Mr. Dean Egan
deagan@rooseveltpaper.com

Sales Vault

280 High Street
Duxbury, MA 02332
(781) 934-7036
Mr. Bill Farquharson
bill@salesvault.pro

SuccessInPrint

(773) 680-5134
Ms. Kelly Mallozzi
kelly@successinprint.net

TwelveNYC

45 Main Street, Suite 615
Brooklyn, NY 11201
(212) 244-5221
Ms. Carol Bale
carol@twelvenyc.com

United GMG

1864 South Elmhurst Road
Mt. Prospect, IL 60056
(847) 588-7600
Mr. Shawn D. Carlton
scarlton@unitedgmg.com

VITS International, Inc.

200 Corporate Drive
Bradley Corporate Park
Blauvelt, NY 10913
(845) 353-5000
Ms. Deirdre Ryder
deirdr@vitsinternational.com

Wendy Kleinman Associates, Inc.

207 East 37th Street, #3K
New York, NY 10016
(212) 687-3924
Ms. Wendy Kleinman
wendy@wendykleinmanassociates.com

EDUCATION MEMBERS ▼

XEIKON

1222 Buchanan Avenue
Aliquippa, PA 15001
(630) 438-7900
Mr. Chris Yanko
chris.yano@flintgrp.com

Xeikon America Office

1375 East Irving Park Road
Itasca, IL 60143
(571) 839-1519
Ms. Donna Covannon
Donna.Covannon@flintgrp.com

F. Donald Myers Education Center

15 Henning Road
Saratoga Springs, NY 12866
(518) 581-3515
Mr. Mike Dolan
mdolan@swshboces.org

Riverside High School

51 Ontario Street
Buffalo, NY 14207
(716) 816-4360
Mr. Chris Roth
CRoth@buffaloschools.org

EDUCATION MEMBERS

AnGen Services

585C Heritage Hills Drive
Somers, NY 10589
(914) 277-8727
Ms. Annette W. Bensen
angen@comcast.net

Beaver County Career & Technology Center

145 Poplar Avenue
Monaca, PA 15061
(724) 728-5800
Ms. Nicole DeMark
ndemark@bccctc.org

Berks Career & Technology Center

1057 County Welfare Road
Leesport, PA 19533
(610) 374-4073
Ms. Jessica Werner
jawerner@berkscareer.com

Book Arts

468 Washington Street
Buffalo, NY 14203
(716) 348-1430
Ms. Laura McGough
laura@wnybookarts.org

Edison Career and Tech High School

655 Colfax Street
Rochester, NY 14606
(585) 324-9700
Mr. Keith Rankin
keith.rankin@rcsdk12.org

Erie Community College

4041 Southwestern Blvd.
Room 2101A
Orchard Park, NY 14212
(716) 648-3400
Mr. Peter Masak
masak@ecc.edu

Fulton-Montgomery Community College

2805 State Highway 67
Johnstown, NY 12095
(518) 736-3622
Mr. Joe Marcuccio
jmarucc@fmcc.sunys.edu

Genesee Valley BOCES

8250 State Street Road
Batavia, NY 14020
(585) 344-7711
Mr. Doug Russo
drusso@gvboces.org

Hudson Community Enterprises

780 Montgomery Street
Jersey City, NJ 07306
(201) 434-3303
Mr. Brian Opitz
bopitz@hce.works

Jones College of Business

124 Read Trail
Rockvale, TN 37153
(615) 898-2825
Mr. Ralph Williams
Ralph.Williams@mtsu.edu

Monroe Community College

1000 East Henrietta Road
Rochester, NY 14623
(585) 292-3122
Ms. Lori Moses
lmoses@monroecc.edu

NYC College of Technology

300 Jay Street #P100
Brooklyn, NY 11201
(718) 260-5822
Prof. Lloyd Carr
lcarr@citytech.cuny.edu

Oneida High School

560 Seneca Street
Oneida, NY 13421
(315) 361-5548
Mr. David Wright
dwright@oneidacs.org

Orleans/Niagara BOCES

3181 Saunders Settlement Road
Sanborn, NY 14132
(800) 836-7510
Ms. Karen L. Krull
kkrull@onboces.org

Rochester Institute of Technology - College of Applied Science

31 Lomb Memorial Drive
Rochester, NY 14623
(585) 475-4474
Ms. Linda Tolan
latcad@rit.edu

Rochester Institute of Technology - School of Media Sciences

55 Lomb Memorial Drive
Rochester, NY 14623
(585) 475-5567
Dr. Bruce Myers Ph.D.
blmppr@rit.edu

QUICK REFERENCE GUIDE TO ESSENTIAL SERVICES



Contact Information:

■ PRINT & GRAPHIC COMMUNICATIONS ASSOCIATION (PGCA)

- **Tim Freeman**, CAE, Co-President
tim@printcommunications.org | (716) 983-3826
- **Melissa Jones**, Co-President
melissa@printcommunications.org | (856) 308-2851
- **Steve Stankavage**, Environmental, Health and Safety Services Manager | sstankavage@printcommunications.org | (570) 579-6497
- **Kim Tuzzo**, Marketing/Programs Director
kim@printcommunications.org
- **Caroline Wawrzyniec**, Office Support Manager
caroline@printcommunications.org

636 North French Road, Suite 1, Amherst, NY 14228
(716) 691-3211 | www.printcommunications.org

■ PGCA ASSOCIATION COUNSEL FERRARA FIORENZA PC

- **Nick Fiorenza**, Partner
njfiorenza@ferrarafirm.com
- **Mike Dodd**, Partner
mldodd@ferrarafirm.com

5010 Campuswood Drive, East Syracuse, NY 13507
(315) 437-7600 | www.ferrarafirm.com

■ PGCA INSURANCE PARTNER GILROY KERNAN & GILROY

- **Andy Biernat**, VP Strategic Risk Advisor
andrewb@gkgrisk.com | (315) 624-7819
- **Ross Kraft**, VP Strategic Risk Advisor
rossk@gkgrisk.com | (315) 624-2969
- **Sarah Armstrong**, Strategic Risk Advisor
saraha@gkgrisk.com | (315) 624-2964

P.O. Box 542, New Hartford, NY 13413
(315) 768-8888 | www.gkgrisk.com

PRINT & GRAPHIC COMMUNICATIONS ASSOCIATION (PGCA) HEADQUARTERS: (800) 777-4742

Collections / Credit Reports

- Kim Tuzzo / Caroline Wawrzyniec

Consulting

- Tim Freeman / Melissa Jones

Credit Card Processing

- Kim Tuzzo

Employee Benefits / 401k Plans / Business Insurance

- Tim Freeman / Melissa Jones
- Gilroy Kernan & Gilroy:
Ross Kraft, Andy Biernat,
Sarah Armstrong

Energy Procurement

- Tim Freeman / Melissa Jones

Environmental, Health & Safety

- Steve Stankavage
- Tim Freeman / Melissa Jones

Government Relations & Advocacy

- Tim Freeman / Melissa Jones

Human Resource Solutions

- Tim Freeman / Melissa Jones
- Ferrara Fiorenza PC:
Nick Fiorenza, Mike Dodd

Kodak Rebate Program

- Tim Freeman / Melissa Jones

Marketing / Sponsorships

- Melissa Jones

Meetings, Conferences & Webinars

- Kim Tuzzo / Melissa Jones

Member Ask a Member

- Caroline Wawrzyniec

Mergers & Acquisitions

- Tim Freeman / Melissa Jones

Neographics Print Contest

- Melissa Jones

NYS Workers' Compensation Safety Group

- Tim Freeman
- Gilroy Kernan & Gilroy:
Ross Kraft, Andy Biernat,
Sarah Armstrong

OSHA Training Webinars

- Tim Freeman / Kim Tuzzo

Packsize Packaging Equipment

- Tim Freeman

Paylocity Payroll Services

- Melissa Jones / Tim Freeman

Peer Groups

- Tim Freeman / Melissa Jones

PrintAccess Buyers Guide

- Kim Tuzzo

Print Drives America Foundation

- Kim Tuzzo

Print University

- Caroline Wawrzyniec

Printer Towels & Garments

- Kim Tuzzo / Melissa Jones

PrintReleaf

- Melissa Jones

Sustainability Certification Programs FSC®/SFI®

- Tim Freeman / Melissa Jones
- Caroline Wawrzyniec

Tax Issues

- Tim Freeman / Melissa Jones

UPS Express Ground

- Tim Freeman / Melissa Jones

KEY PARTNER CONTACTS



ITU ABSORBTECH

Printer Towels and Absorbents

Scott Hoffmann, Corporate Sales Manager

shoffmann@ITUAbsorbTech.com | (262) 827-3509

ITUAbsorbTech.com/Print/



GROUP FSC® CERTIFICATION

Jess Gillen, Administrative Services Manager

American Green Consulting Group

jess@americangreenconsulting.com

(888) 662-8854 ext. 2

www.racgus.org



PRINT MEDIA CENTR

Deborah Corn,

Intergalactic Ambassador to the Printerverse

deborah@printmediacentr.com | (917) 673-0918



PRINT RELEAF CERTIFICATION

Jordan Darragh, CEO

jdarragh@printreleaf.com | (303) 419-446

printreleaf.com



PACKSIZE.COM

On Demand Packaging Equipment

Nick Scheetz, Area Manager Associate,

Sales – New York State

nick.scheetz@packsize.com | (716) 536-8124

Fred Clayton, Area Manager Associate,

Sales – New Jersey

fred.clayton@packsize.com | (302) 373-9207



SALES VAULT

Bill Farquharson

bill@salsavault.pro | (781) 934-7036

SUCCESSINPRINT

Kelly Mallozzi

Sales and Marketing Coach

kelly@successinprint.net | (773) 680-5134

PGCA'S BOARD OF DIRECTORS

OFFICERS / CO-CHAIRS

Adam Avrick, Design Distributors, Deer Park, NY

Jim Rosenthal, PDC Graphics, Southampton, PA

VICE CHAIRS

Dan Pandoli, UniPak Inc., West Chester, PA

Hallie Satz, Highroad Press, Moonachie, NJ

TREASURER

George Scharr, Flower City Group, Rochester, NY

DIRECTORS

Christine Bassil, NB Bookbinding, Inc., Clifton, NJ

Glen Boehmer, Sentinel Innovation, Hempstead, NY

Darren Bradley, Konica Minolta, Pittsburgh, PA

Matt Flippin, Sandy Alexander Inc., Clifton, NJ

Nate Heisey, H & H Graphics Inc., Lancaster, PA

Kemper Matt, Dupli Envelope & Graphics, Syracuse, NY

Charlie Olivo, Perfect Communications, Moorestown, NJ

Denise Padula, Alchar Printing, Troy, NY

Brandon Seiber, McCarty Printing, Erie, PA

Dwight Vicks, Vicks, Yorkville, NY

Luis Villa, Atlantic, Tomorrow's Office, New York, NY

Keegan Worley, The Standard Group, Reading, PA

REGIONAL RESOURCES FOR
PAPER / PRINT / PACKAGING / MAILING COMMUNITIES
AND MORE!

MANY THANKS TO OUR SPONSORS

